# GUIDE

# WISCONSIN HOSPITALS

FISCAL YEAR 2000

Bureau of Health Information Division of Health Care Financing Department of Health & Family Services P.O. Box 309 Madison, Wisconsin 53701-0309



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## **FOREWORD**

The *Guide to Wisconsin Hospitals, Fiscal Year 2000*, presents information on hospital finances, services, and utilization. The data for this report were taken from the *FY 2000 Hospital Fiscal Survey* and the *2000 Annual Survey of Hospitals*. These data were collected and this report issued under Chapter 153, Wisconsin Statutes.

This report was produced under the overall direction of Sandra Breitborde, Director, Bureau of Health Information. Raúl Rodriguez-Medellin, Chief, Workforce and Provider Survey Section, supervised the report's preparation. Elizabeth Miller and Ann Spooner, Research Analysts, generated the data and revised the text; and Patricia Nametz edited the report.

This publication is not an exhaustive compilation of all data collected through the surveys. Readers desiring additional utilization, staffing, or financial information on a specific hospital should contact BHI regarding the availability and cost of specific data requests.

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# TABLE OF CONTENTS

Foreword	i
Introduction	1
Summary Data: Fiscal Year 2000	3
Section I. Financial Information	
Section II. Utilization and Staffing	15
Section III. Comparative Data	19
Section IV. How to Read the Tables	37
Section V. Averages for Selected Measures of Utilization and Finance Statewide Averages - GMS, Psychiatric, and AODA Hospitals	
Section VI. Individual Hospital Tables General Medical-Surgical Hospitals Psychiatric Hospitals Alcohol and Other Drug Abuse Hospitals State-Operated Mental Health Institutes Rehabilitation Hospitals	433 465 471
Appendices	
Appendix 1: Glossary of Terms	487
Appendix 2: Caveats, Data Limitations, and Technical Notes	495
Appendix 3: Survey Instruments 2000 Annual Survey of Hospitals	
Appendix 4: Selected Wisconsin Maps Location of Wisconsin Hospitals Wisconsin Analysis Areas	
Appendix 5: Hospital Index	549

# **INTRODUCTION**

The *Guide to Wisconsin Hospitals, Fiscal Year 2000*, is the twelfth edition of this report. It presents selected descriptive financial, utilization, and staffing data about individual Wisconsin hospitals, as well as summary and trend information for selected aggregate data.

The report is based on data submitted from the FY 2000 Hospital Fiscal Survey and the 2000 Annual Survey of Hospitals by general medical-surgical (GMS) hospitals, psychiatric (psych) hospitals, alcohol and other drug abuse (AODA) hospitals, state-operated mental health (state) institutes, and rehabilitation (rehab) hospitals. Data from Veterans Administration hospitals are collected on a voluntary basis but are not included in this report; nor are data from hospitals that submitted partial-year data.

#### **Types of Hospitals**

General medical-surgical (GMS) hospitals (124 in FY 2000) provide diagnostic and therapeutic services to patients for a variety of medical and surgical conditions.

Critical Access Hospitals (CAH) (14 in FY 2000) are GMS facilities providing 24-hour emergency care, inpatient, outpatient, and swing-bed services. Many provide obstetric services. Under the Wisconsin Rural Hospital Flexibility Program - a Medicare program hospitals located in rural counties, or rural areas of urban counties, may be certified as CAHs if they meet eligibility conditions and area requirements. In 2000, nine hospitals were operating as CAH certified; five were in the certification process. Rural CAH applicants must be 35 miles from another hospital; if closer, they must be declared a "necessary provider of health care services" according to state plan area criteria. They are limited to 15 acute care and 10 swing beds. Additionally, they may have up to four permanent 24-hour observation beds. Length of stay for acute care patients is limited to an annual 96-hour average per patient. If further inpatient care is needed, patients are

transferred to contractually established referral hospitals. CAHs are considered a new provider type providing first-line emergency and community-integrated health care. Hospitals certified as CAHs are noted as such in Section VI (Individual Hospital Tables).

**Specialty hospitals** provide services to specific categories of patients. In Wisconsin, specialty hospitals include the following:

- Psychiatric hospitals (10 in FY 2000)
   provide diagnostic and therapeutic services to patients with mental or emotional disorders.
- Alcohol and Other Drug Abuse (AODA)
   hospitals (1 in FY 2000) provide diagnostic
   and therapeutic services to patients with
   alcohol, drug abuse or addiction problems.
- State-operated mental health institutes (2 in FY 2000) provide comprehensive and intensive diagnostic, therapeutic, and support services to patients with unusually complex or difficult mental, emotional, or developmental disorders.
- Rehabilitation hospitals (2 in FY 2000) provide a comprehensive array of restoration services for the physically disabled and all support services necessary to help them attain their maximum functioning.

**Veterans Administration Hospitals** (3 in FY 2000) provide diagnostic and therapeutic services only to armed forces veterans. Because they are exempt from state data collection mandates, these facilities are not included in this report.

#### **Control of Hospitals**

Different types of organizations own and control the policies and operations of Wisconsin hospitals. Of the 139 non-federal hospitals that provided full-year data to the 2000 Annual Survey of Hospitals, 124 hospitals are nongovernmental, not-for-profit entities, owned either by a religious organization (37) or by some other not-for-profit corporation (87). Two hospitals are state-operated, and 9 are county-operated. Four hospitals (3 GMS)

and 1 rehabilitation) are investor-owned, for-profit facilities.

#### **Location of Hospitals**

Sixty-four of the state's 72 counties have at least one GMS hospital. Thirty-one counties have two or more GMS hospitals. Milwaukee County has the most, with 13. Dane, St. Croix and Waukesha County have four GMS hospitals each.

Psychiatric hospitals are located in seven counties; rehabilitation and state hospitals are each found in two counties; and the sole AODA hospital is in Brown County.

#### **Data Sources**

The data in this report are drawn from two surveys conducted annually by the Bureau of Health Information (BHI): the *Hospital Fiscal Survey* and the *Annual Survey of Hospitals*.

Completion of the *Hospital Fiscal Survey*, which collects financial data from hospitals, has been mandatory since its inception in 1989. Completion of the *Annual Survey of Hospitals*, which collects utilization and staffing information, was made mandatory beginning April 1, 1992.

The financial, utilization and staffing figures in this report are based on each hospital's fiscal year (FY). Fiscal years vary from hospital to hospital, according to individual accounting practices. The most common fiscal year is a calendar fiscal year, beginning January 1 and ending December 31 (see Table 1).

All data used in this report are based on data from each hospital's 2000 fiscal year. Only hospitals that reported a full fiscal year's data are included. Excluded are data from Northwest General Hospital-Milwaukee, which closed. Also excluded are data from Rogers Memorial Hospital-West Allis and Lifecare Hospitals of Milwaukee. Both opened in fiscal year 2000 and therefore have not yet reported a full fiscal year of data.

The hospital financial information in this report is fiscal year data based on actual revenue received from payers. In contrast, the hospital information in BHI's annual *Health Care Data Report* is calendar year information on *billed* charges (not actual reimbursement) from *expected* payers.

Table 1. Fiscal Year Ending Date, Wisconsin Hospitals, FY 2000

Fiscal Year End	Number of Hospitals
02/29/00	2
03/31/00	6
04/30/00	1
06/30/00	35
07/31/00	1
08/31/00	1
09/30/00	33
12/31/00	60

Source: 2000 Annual Survey of Hospitals, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

## Volume Groups and Analysis Areas

Analysis areas and volume groups are discussed in Section III (Comparative Data), and are defined in Appendix 1 (Glossary of Terms). The hospital index (Appendix 5) at the end of this publication shows the analysis area and volume group to which each hospital belongs.

## **SUMMARY DATA: FISCAL YEAR 2000**

- One hundred thirty-nine hospitals submitted full-year data to the Bureau of Health Information. Of this total, 124 were general medical-surgical (GMS) hospitals, 10 were psychiatric (psych) hospitals, 2 were rehabilitation (rehab) hospitals, 2 were state-owned (state) hospitals, and 1 was an alcohol and other drug abuse (AODA) hospital.
- Of the 139 hospitals that submitted full-year data, 135 were not-for-profit. Four hospitals (three GMS and one rehabilitation) were investor-owned, for-profit facilities.
- Of the 135 not-for-profit hospitals, 2 were state-operated hospitals, 9 were county-operated hospitals, 37 were religious hospitals, and 87 were other not-for-profit hospitals.
- In 2000, there were 14 Critical Access Hospitals (CAHs), up from 3 in 1999.
- The overall average occupancy rate for Wisconsin hospitals was 56% in FY 2000. GMS hospitals had an occupancy rate of 54%, psychiatric hospitals 66%, the AODA hospital 27%, state hospitals 91%, and rehabilitation hospitals 59%.
- On average, there were 7,905 patients hospitalized on any given day; 6,981 at GMS hospitals, 375 at psychiatric hospitals, 7 at the AODA hospital, 499 at state hospitals, and 43 at rehabilitation hospitals.
- There were 598,028 hospital discharges: 580,229 from GMS hospitals, 14,872 from psychiatric hospitals, 142 from the AODA hospital, 1,975 from state hospitals, and 810 from rehabilitation hospitals.
- There were 2,893,210 inpatient days reported by Wisconsin hospitals, of which 2,555,023 were for GMS hospitals, 137,247 were for psychiatric hospitals, 2,381 were for the AODA hospital, 182,648 were for the state hospitals, and 15,911 were for the rehabilitation hospitals.
- Outpatient visits totaled 11,149,131 at the 133 Wisconsin hospitals that provide outpatient services. GMS hospitals had 10,856,945 outpatient visits, psychiatric hospitals had 256,280, the AODA hospital had 6,745, the state hospitals had 13,043 and the rehabilitation hospitals had 16,118.
- Medicare accounted for 42% of total gross patient revenue, Medicaid for 8%, and other public sources for 2%. Commercial insurance accounted for 44% of total gross patient revenue, and selfpay/other accounted for 4%.
- Total hospital revenue was \$7,573.4 million, \$7,269.9 million at GMS hospitals and \$303.5 million at specialty hospitals.
- Wisconsin hospitals collected 62% of total gross patient revenue (patient charges). GMS hospitals collected 62% of patient charges, psychiatric hospitals collected 69%, the AODA hospital collected 85%, the state hospitals collected 81%, and the rehabilitation hospitals collected 72%.

- The average net revenue received per inpatient day in a Wisconsin hospital in FY 2000 was \$1,407; the average length of stay was 4.8 days. Net revenue received per inpatient day (and average length of stay) was \$1,536 for GMS hospitals (4.4 days), \$476 for psychiatric hospitals (9.2 days), \$529 for the AODA hospital (16.8 days), \$398 for the state hospitals (92.5 days), and \$1,112 for the rehabilitation hospitals (19.6 days).
- The average net revenue received per outpatient visit in a Wisconsin hospital in FY 2000 was \$281. GMS hospitals received \$282, psychiatric hospitals received \$256, the AODA hospital received \$61, the state hospitals received \$104, and the rehabilitation hospitals received \$256.
- Salaries and fringe benefits represented 50% of total expenses for Wisconsin hospitals. For GMS hospitals, salaries and fringe benefits represented 49% of total expenses, for psychiatric hospitals 50%, for the sole AODA hospital 64%, for state hospitals 79%, and for rehabilitation hospitals 59%.
- The profit margin across all Wisconsin hospitals was 5.3% in FY 2000. The sole AODA hospital had the highest profit margin (8.4%) followed by GMS hospitals (5.6%) and psychiatric hospitals (0.8%). The state and rehabilitation hospitals both showed a loss (9.8% and 2.5% respectively).
- Wisconsin hospitals showed net income of \$407.4 million in FY 2000. GMS hospitals showed net income of \$413.5 million while specialty hospitals showed a loss of \$6.1 million.
- Thirty-seven hospitals lost money in FY 2000, up from 30 in FY 1999.
- There were 14,212 beds set up and staffed in FY 2000 at the 139 reporting hospitals. Of these, 13,000 were at GMS hospitals, 564 were at psychiatric hospitals, 24 were at the AODA hospital, 550 were at the state hospitals, and 74 were at the rehabilitation hospitals.
- GMS hospitals averaged the highest ratio of full-time equivalent (FTE) staff per patient (5.8). Rehabilitation hospitals were next (4.7) followed by psychiatric hospitals (2.7), state hospitals (2.6) and the AODA hospital (2.3). Statewide, the average was 5.5 FTEs per patient.
- GMS hospitals employed 142 full-time licensed nurses per 100 patients. Psychiatric hospitals employed 45, the AODA hospital 48, the state hospitals 38, and the rehabilitation hospitals 73.

#### **SECTION I. Financial Information**

The following financial terms appear in this report:

**Deductions**: The portion of charges incurred by patients but not reimbursed by third-party payers, government, and private payers. Deductions include charity care; they exclude bad debt.

**Expenses**: Costs of operation charged to a hospital during the fiscal year. They include bad debt.

Gross Patient Revenue: The total charges generated by a hospital from inpatient and outpatient services. Gross patient revenue consists of charges to Medicare, Medical Assistance, other public programs, commercial insurance, and other self/nonpublic payers. ["Other public programs" include county unified services boards, general relief, and the federal CHAMPUS program for military personnel and dependents. "Commercial insurance" includes group and individual accident and health insurance, self-funded plans, Health Maintenance Organizations (HMOs), other alternative health care plans, and workers' compensation.]

**Net Income**: Revenue and gains in excess of expenses and losses.

**Net Patient Revenue**: Gross patient revenue minus all deductions: the actual payments received from patient charges.

**Nonoperating Gains**: Gifts, donations, endowments, investments, and any other gains not related to patient care or hospital-related patient services.

**Nonoperating Losses**: State and federal corporate income and real estate taxes and other losses not directly related to patient care or hospital-related patient services.

**Other Revenue**: Revenue from services provided to patients, other than health care, as well as sales and services to nonpatients (e.g., parking, gift shops, cafeterias).

**Total Revenue**: The sum of net patient revenue and other revenue.

**NOTE:** For ease of presentation, dollar amounts are generally reported in millions or billions. For example, \$5,396,832,249 is the same as \$5,396.8 million or \$5.4 billion.

Table 2. Summary Financial Data (in millions), Wisconsin Hospitals, FY 2000

	All Hospitals	GMS	Specialty
Gross Patient Revenue	\$11,533.7	\$11,213.5	\$320.2
Net Patient Revenue	7,186.8	6,953.8	233.0
Total Revenue	7,573.4	7,269.9	303.5
Expenses	7,233.0	6,922.3	310.7
Nonoperating Gains/Losses	67.0	65.9	1.1
Net Income	407.4	413.5	(6.1)

Source: FY 2000 Hospital Fiscal Survey, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

Note: Parentheses around a dollar amount indicate a negative number (loss).

In 2000, Wisconsin hospitals generated \$7.6 billion in total revenue (see Table 2, previous page). After expenses and nonoperating gains and losses, hospitals were left with total net income of \$407.4 million.

Between fiscal years 1993 and 2000, total gross patient revenue at Wisconsin hospitals increased 77 percent, from \$6.5 billion to \$11.5 billion (see Figure 1). Net patient revenue increased 53 percent, from \$4.7 billion to \$7.2 billion, and expenses also increased 53 percent, from \$4.7 billion to \$7.2 billion. Net income increased 64 percent, from \$248.3 million to \$407.4 million.

During the same period total gross patient revenue at GMS hospitals increased 72 percent, from \$6.5 billion to \$11.2 billion. Net patient revenue rose 48 percent, from \$4.7 billion to \$7.0 billion. Expenses increased 50 percent, from \$4.6 billion to \$6.9 billion. Net income increased 67 percent, from \$248.3 million to \$413.5 million.

Specialty hospitals went from a \$6.6 million loss in 1993 to a \$6.1 million loss in 2000. The number of specialty hospitals decreased from 22 in 1993 to 15 in 2000.

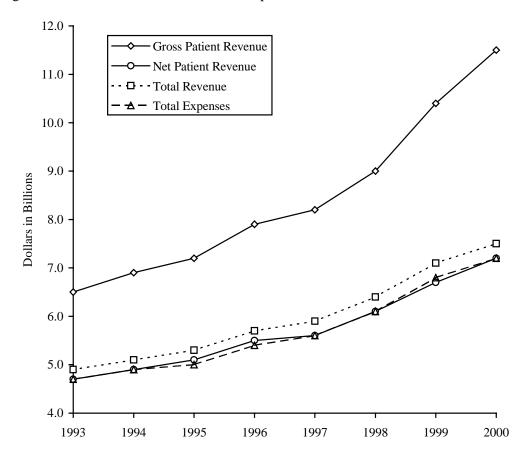


Figure 1. Fiscal Trends for Wisconsin Hospitals, FY 1993-2000

# Most of Total Gross Patient and Other Revenue Comes from Inpatient Services

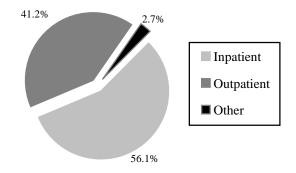
Hospital revenue comes from several sources:

- Charges billed to inpatients;
- Charges billed to outpatients; and
- Other revenue, such as tax appropriations, cafeteria and gift shop sales, and parking lot fees.

The movement of patient care from an inpatient to an outpatient setting continued in FY 2000. From 1993 to 2000, inpatient revenue as a proportion of total gross patient and other revenue at all Wisconsin hospitals decreased from 66.8 to 56.1 percent. This corresponds to an increase in outpatient gross revenue as a proportion of total gross patient and other revenue, from 30.3 to 40.6 percent.

Since 1993, inpatient revenue at GMS hospitals has decreased from 66.3 to 56.1 percent (see Figure 2). Outpatient revenue has continued to grow from 31.2 to 41.2 percent.

Figure 2. Sources of Revenue, GMS Hospitals, Wisconsin, FY 2000



Source: FY 2000 Hospital Fiscal Survey, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

Generally, small, rural GMS hospitals rely to a greater degree on outpatient services as a source of income than do larger, urban hospitals. Larger hospitals serve larger population bases and are more often affiliated with health care systems or networks that have separate outpatient care facilities.

The smallest hospitals (volume group 1) derived 45 percent of gross revenue from outpatient services. In contrast, the largest hospitals (volume group 7) derived 34 percent of gross revenue from outpatient services (see Appendix 1: Glossary of Terms for volume group definitions).

The GMS hospitals with the highest percentages of gross outpatient revenue as a proportion of total gross patient and other revenue were: Aurora Health Center, Kewaunee, at 85 percent; and St. Catherine's Hospital, Inc., Kenosha, at 78 percent.

The GMS hospitals with the lowest percentages of gross outpatient revenue as a proportion of total gross patient and other revenue were: Kindred Hospital-Milwaukee, Greenfield, and Select Specialty Hospital, West Allis, both at 0 percent; and Children's Hospital of Wisconsin, Kenosha, at 5 percent.

In 2000, Wisconsin hospitals reported \$386.6 million in other revenue. Psychiatric hospitals relied most on other revenue, with 25.7 percent of hospital revenue coming from this source, compared with 2.7 percent at GMS hospitals, 2.7 percent at rehabilitation hospitals, 2.1 percent at the state-operated mental health institutes, and 0.0 percent at the sole AODA hospital (see Table 3, next page).

		Inpatient	Outpatient	Other
Type	Hospitals	Revenue	Revenue	Revenue
GMS	124	56.1%	41.2%	2.7 %
Psych	10	41.8	32.6	25.7
AODA	1	69.0	31.0	0.0
State	2	96.4	1.5	2.1
Rehab	2	77.7	19.6	2.7
TOTAL	139	56.1 %	40.6 %	3.2 %

Table 3. Revenue Sources as a Percent of Total Gross Patient and Other Revenue, Wisconsin Hospitals, FY 2000

Source: FY 2000 Hospital Fiscal Survey, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

### Public Payment Sources as a Percentage of Gross Patient Revenue

In 2000, Medicare and commercial insurance were the major sources of payment for all Wisconsin hospitals combined, with commercial insurance constituting about 44 percent of revenue and Medicare constituting about 42 percent of revenue (see Table 4). Government payer sources combined (Medicare, Medical Assistance, and other public programs), however, accounted for a higher proportion of revenue (51.4 percent) than did private sources, including commercial insurance (48.5 percent). Medicare gross patient revenue as a proportion of total gross patient

revenue for each type of hospital ranged from a high of 42.3 percent at GMS hospitals to a low of 0.0 percent at the sole AODA hospital.

Medical Assistance gross patient revenue as a proportion of total gross patient revenue was highest at the sole AODA hospital, at about 29 percent. Psychiatric, state and rehabilitation hospitals reported similar percentages of revenue from Medical Assistance, at 13.7, 16.4 and 16.7 percent respectively. GMS hospitals reported the smallest percent of Medical Assistance revenue, at 7.5 percent.

Revenue from commercial insurance as a proportion of total gross patient revenue was highest for the AODA hospital (68.6%), and lowest at state hospitals (14.4%).

Table 4.	Payment Sources as a I	Percent of Total Gross	Patient Revenue, '	Wisconsin Hospitals	s, FY 2000
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		Public Source			Private So	urce
			Medical Other			Self/
Type	Hospitals	Medicare	Assistance	Public	Commercial	Other
GMS	124	42.3 %	7.5 %	1.2 %	44.6 %	4.3 %
Psych	10	15.2	13.7	32.4	34.0	4.8
AODA	1	0.0	29.1	0.0	68.6	2.3
State	2	19.7	16.4	48.6	14.4	0.9
Rehab	2	28.9	16.7	0.4	50.5	3.5
TOTAL	139	41.6 %	7.7 %	2.1 %	44.2 %	4.3 %

#### Percent of Charges Received by Hospitals

Overall, Wisconsin hospitals received 62 cents for each dollar they charged in 2000 (see Table 5), similar to the proportion they received in 1999. Net patient revenue totaled \$7.2 billion in 2000. GMS hospitals received 62 percent of their charges. The psychiatric hospitals, the sole AODA hospital, the state-operated mental health institutes, and the rehabilitation hospitals collected 69, 85, 81, and 72 percent of their charges, respectively.

The GMS hospital with the highest percentage of gross patient revenue collected was Oconto Memorial Hospital, Inc., Oconto, at 84 percent. St. Francis Hospital, Milwaukee, collected the lowest percentage of gross patient revenue, at 42 percent.

Two types of deductions from gross patient revenue are used to arrive at net patient revenue: contractual adjustments and noncontractual adjustments. Contractual adjustments refer to discounts on hospital charges that are contracted between hospitals and payers. Noncontractual

deductions include such items as courtesy discounts, employee discounts, administrative adjustments, research grants, and charity care. Charity care involves full or partial waiver by a hospital of patient charges due to the patient's inability to pay.

Deductions from revenue for all Wisconsin hospitals in 2000 totaled \$4.3 billion (see Table 6, next page). Deductions from revenue increased dramatically for GMS hospitals between 1993 and 2000, from 27 percent of gross billings (or \$1.8 billion) in 1993, to 38 percent of gross billings (or \$4.3 billion) in 2000.

For all Wisconsin hospitals, contractual adjustments constituted 95 percent of unpaid charges in 2000, the same as in 1999 (see Tables 6 and 7, next page). The largest adjustment (\$2.5 billion or 57 percent of total deductions) came from Medicare, followed by \$1.1 billion (25 percent) from commercial sources and \$510.9 million (12 percent) from Medical Assistance.

Table 5. Percent of Total Gross Patient Revenue Actually Collected, Wisconsin Hospitals, FY 2000

		Gross Patient	Deductions	Net Patient	
		Revenue	from Revenue	Revenue	% of Gross
Type	Hospitals	(in millions)	(in millions)	(in millions)	Collected
GMS	124	\$11,213.5	\$4,259.7	\$6,953.8	62%
Psych	10	196.2	60.7	135.5	69
AODA	1	2.0	0.3	1.7	85
State	2	91.9	17.9	74.0	81
Rehab	2	30.2	8.4	21.8	72
TOTAL	139	11,533.7	\$4,346.9	\$7,186.8	62%

\$303.5

	All Hospitals	GMS	Specialty
Gross Patient Revenue	\$11,533.7	\$11,213.5	\$320.2
(Patient charges)			
Contractual Adjustments:			
Medicare	2,470.1	2,438.2	31.9
Medical Assistance	510.9	496.3	14.5
Other Public Sources	62.8	62.3	0.6
Commercial Sources	1,095.2	1,069.3	25.9
Other Contractual Adjustments	9.9	9.0	0.8
Charity Care	147.6	134.8	12.8
Other Noncontractual Deductions	50.4	49.7	0.7
Total Deductions	\$4,346.9	\$4,259.7	\$87.2
Net Patient Revenue	7,186.8	6,953.8	233.0
Other Revenue	386.6	316.1	70.5

Table 6. Summary of Hospital Revenue (in millions), Wisconsin, FY 2000

Source: FY 2000 Hospital Fiscal Survey, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

\$7,573.4

From 1993 to 2000, Medicare adjustments, as a proportion of all unpaid charges, decreased from 60.0 percent to 57.2 percent at GMS hospitals; Medical Assistance adjustments decreased from 16.0 to 11.7 percent; and adjustments from other

Total Revenue

public sources decreased from 2.0 to 1.5 percent. From 1993 to 2000, charity care at GMS hospitals dropped from 4.6 to 3.2 percent of all unpaid charges.

\$7,269.9

Table 7. Deductions from Revenue as a Percent of Total Deductions from Revenue, Wisconsin Hospitals, FY 2000

	All Hospitals	GMS	Specialty
Contractual Adjustments:			
Medicare	56.8 %	57.2 %	36.5 %
Medical Assistance	11.8	11.7	16.7
Other Public Sources	1.4	1.5	0.6
Commercial Sources	25.2	25.1	29.7
Other Contractual Adjustments	0.2	0.2	1.0
Charity Care	3.4	3.2	14.7
Other Noncontractual Deductions	1.2	1.2	0.8

#### **Average Net Revenue per Inpatient Day**

In 2000 the average net revenue received per inpatient day in a Wisconsin hospital was \$1,407, with an average length of stay of 4.8 days (see Table 8). Among all hospital types, GMS hospitals reported the highest average net revenue per inpatient day at \$1,536, but kept patients for fewer days (4.4 days) than psychiatric (9.2 days), AODA (16.8 days), state (92.5 days) or rehabilitation hospitals (19.6 days). GMS hospitals had the highest average outpatient net revenue per visit, at \$282.

In 2000, the average inpatient net revenue (gross revenue minus deductions) received per hospitalization for all hospitals was \$7,058. GMS hospitals received an average of \$6,997. Average inpatient net revenue for the specialty hospitals ranged from \$4,601 per hospitalization for the psychiatric hospitals to \$36,796 per hospitalization for state-operated mental health institutes. Patients at the state-operated mental health institutes had an average length of stay of 92.5 days, far greater than patients at the four other types of hospitals.

The GMS hospitals with the highest net revenue per patient were: Kindred Hospital-Milwaukee, Greenfield, with \$70,863; and Select Specialty Hospital, West Allis, with \$33,287. Five hospitals had a net revenue per patient between \$10,000 and \$13,000. They were Children's Hospital of Wisconsin, Milwaukee; University of Wisconsin Hospital & Clinics Authority, Madison; Froedtert Memorial Lutheran Hospital, Milwaukee; St. Luke's Medical Center, Milwaukee; and Memorial Community Hospital, Edgerton.

With the exception of Kindred Hospital-Milwaukee, Greenfield, Select Specialty Hospital, West Allis, and Memorial Community Hospital, Edgerton, these hospitals had the highest net revenue per patient because they are major teaching facilities. Teaching facilities have additional operating expenses because they attract patients who require more intensive and complex care. Kindred and Select Specialty are GMS hospitals that provide long-term acute care.

Table 8. Net Revenue per Inpatient Stay, per Inpatient Day, Length of Stay, and per Outpatient Visit, Wisconsin Hospitals, FY 2000

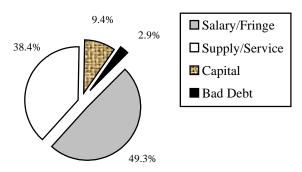
	Per	Per	Length of Stay	Per
Type	Inpatient Stay	Inpatient Day	(days)	Outpatient Visit
GMS	\$6,997	\$1,536	4.4	\$282
Psych	4,601	476	9.2	256
AODA	8,864	529	16.8	61
State	36,796	398	92.5	104
Rehab	21,681	1,112	19.6	256
TOTAL	\$7,058	\$1,407	4.8	\$281

# Salaries and Fringe Benefits as a Proportion of Hospital Expenses

Hospital expenses fall into four major categories:

- Salaries and fringe benefits (personnel costs);
- Supplies and services;

Figure 3. Expense Categories, Wisconsin GMS Hospitals, FY 2000



Source: *FY 2000 Hospital Fiscal Survey*, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

- Capital (cost of financing, renovation, expansion, or equipment purchases); and
- Bad debt.

As a proportion of total expenses, overall salary and fringe benefits for Wisconsin hospitals have remained fairly steady over time, from 52.4 percent in 1993 to 49.7 percent in 2000. The supplies and services proportion has also remained steady over time (36.8 percent in 1993 and 38.3 percent in 2000).

Psychiatric hospitals had the largest supplies and services component (45.2 percent) of hospital expenses. GMS hospitals had the second largest supplies and services component (38.4 percent) and rehabilitation hospitals had the third largest (31.7 percent).

Overall, bad debt as a proportion of hospital expenses has remained relatively steady over time, at 2.1 percent of total expenses in 1993 and 2.9 percent of total expenses in 2000. The sole AODA hospital experienced a decline in bad debt from 1999 to 2000, from 5.0 percent to 4.1 percent of expenses. State-operated mental health institutes reported no bad debt because of the nature of their funding.

Table 9. Percent of Expenses Allocated to Each Component, Wisconsin Hospitals, FY 2000

		Salary/ Fringe	Supplies/		Bad
Type	Hospitals	Benefits	Services	Capital	Debt
GMS	124	49.3 %	38.4 %	9.4 %	2.9 %
Psych	10	50.1	45.2	3.3	1.5
AODA	1	63.5	17.6	14.8	4.1
State	2	79.0	17.1	3.9	0.0
Rehab	2	59.3	31.7	8.5	0.5
TOTAL	139	49.7 %	38.3 %	9.2 %	2.9 %

		Total	Total	Nonoperating	Net	Profit
Type	Hospitals	Revenue	Expenses	Gains/Losses	Income	Margin
GMS	124	\$7,269.9	\$6,922.2	\$65.9	\$413.5	5.6%
Psych	10	203.2	202.2	0.7	1.7	0.8
AODA	1	1.7	1.5	0.0	0.1	8.4
State	2	76.0	83.5	0.1	(7.4)	(9.8)
Rehab	2	22.7	23.5	0.3	(0.6)	(2.5)
TOTAL	139	\$7,573.4	\$7,233.0	\$67.0	\$407.4	5.3 %

Table 10. Revenue, Expense, Gain/Loss, Net Income (in millions), and Profit Margin, Wisconsin Hospitals, FY 2000

Losses are shown in parentheses.

Source: FY 2000 Hospital Fiscal Survey, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

# Profit Margin for Wisconsin Hospitals

Even though most Wisconsin hospitals are not-for-profit facilities, hospital revenue and gains can and do exceed expenses and losses at many facilities. The term "net income" is used to identify the excess (or deficit) of revenue and gains minus expenses and losses. When expressed as a percent, it is referred to as the "profit margin" (net income as a percent of total revenue and nonoperating gains/losses). Table 10 presents hospital revenue, expense, gain/loss, net income, and profit margin by hospital type.

The GMS hospitals with the highest net incomes were St. Luke's Medical Center, Milwaukee, at \$44.2 million; Froedtert Memorial Lutheran Hospital, Milwaukee, at \$26.3 million; Children's Hospital of Wisconsin, Milwaukee, at \$24.2 million; Waukesha Memorial Hospital, Inc., Waukesha, at \$24.0 million; and St. Mary's Hospital Medical Center, Madison, at \$19.9 million. The GMS hospital with the highest profit margin was Aurora Medical Center, Kenosha, at 18.6 percent. Close behind were Southwest Health Center, Inc., Platteville, at 17.5 percent; and Luther Hospital, Eau Claire, at 17.4 percent.

Thirty-seven Wisconsin hospitals reported a combined loss of \$62.0 million in 2000 (see Table 11). In 1999, 30 hospitals operated at a loss, with a combined loss of \$27.3 million. Specialty hospitals as a group lost \$8.7 million in 2000: four of the 10 psychiatric hospitals lost \$0.7 million, the two state facilities together lost \$7.4 million, and one of the rehabilitation hospitals lost \$0.6 million.

Six more GMS hospitals lost money in 2000 (30) than lost money in 1999 (24). The losses they incurred more than doubled, from \$23.1 million in 1999 to \$53.3 million in 2000.

Table 11. Hospitals that Lost Money (in millions), Wisconsin, FY 2000

		Amount
Hospitals	Type	Lost
30	GMS	\$53.3
4	Psych	0.7
2	State	7.4
1	Rehab	0.6
37	TOTAL	\$62.0

# Other Revenue and Nonoperating Gains

Other revenue and nonoperating gains, which include cafeteria and gift shop sales, charitable bequests, investment income, and extraordinary gains and losses, become critically important as income sources for facilities striving to remain financially healthy. For Wisconsin hospitals losing money on patient care, other revenue and nonoperating gains can mean the difference between profit and loss, or can ease the degree of loss.

In 2000, Wisconsin hospitals reported \$386.6 million in other revenue (\$316.1 million for GMS hospitals). Wisconsin hospitals reported \$67.0 million in nonoperating gains (\$65.9 million for GMS hospitals).

#### Balance Sheet Information: Assets, Liabilities, and Fund Balances

Assets include cash and cash equivalents, accounts receivable, plant, equipment, and other unrestricted assets. Liabilities include current liabilities, long-term debt, other liabilities, and unrestricted fund balances.

Table 12 shows a composite balance sheet by hospital type. State-operated mental health institutes are not required to submit balance sheet information and are not included. Total assets do not equal total liabilities and fund balances for GMS hospitals because some combination facilities are unable to separate hospital and nursing home data.

Table 12. Assets, Liabilities, and Fund Balances (in millions), Wisconsin Hospitals, FY 2000

	GMS	Psych	AODA	Rehab
Hospitals	124	10	1	2
Assets:				
Cash and cash equivalents	\$565.6	\$4.2	\$(0.1)	\$1.8
Net patient receivable	1,348.2	11.5	0.6	3.6
Other receivable	90.4	7.8	0.0	0.2
Land, buildings, and equipment: net	3,730.2	28.6	0.0	1.8
Other assets	2,685.3	11.9	0.0	3.8
Total unrestricted assets	8,419.7	64.0	0.5	11.1
Liabilities:				
Current liabilities	\$947.5	\$12.3	0.1	13.0
Long-term debt	2,378.5	20.0	0.0	0.1
Other liabilities	494.7	0.2	0.0	0.1
Unrestricted fund balances	4,606.7	31.5	0.4	(2.1)
Total liabilities and unrestricted funds	8,427.4	64.0	0.5	11.1

# **SECTION II. Utilization and Staffing**

# Services Provided by GMS Hospitals

All GMS hospitals provide basic medicalsurgical services. For instance, 83 percent of GMS hospitals provided obstetric services in 2000; 89 percent provided orthopedic services; and 92 percent provided pediatric services.

Some GMS hospitals also offer more specialized kinds of medical and surgical care that are not widely available. For example, four hospitals in 2000 had tissue transplant services, four hospitals performed kidney transplants; and four hospitals offered positron emission tomography. The hospitals providing specialized surgeries or rare treatments such as these were generally located in larger urban areas or served as regional referral centers.

Two GMS hospitals provide long-term acute care exclusively. Statistics for these hospitals may appear different from other GMS hospitals (see Section IV: Individual Hospital Tables). They are Kindred Hospital, Milwaukee, and Select Specialty Hospital, West Allis.

GMS hospitals also provide most of the inpatient psychiatric and AODA care offered in the state. Thirty-four percent of GMS hospitals (42 hospitals) provided dedicated inpatient alcoholism and chemical dependency services, and 34 percent (42 hospitals) offered dedicated inpatient psychiatric care services.

Eight of the 10 psychiatric hospitals provided inpatient alcohol and chemical dependency services.

In addition to the two rehabilitation hospitals in Wisconsin, 87 GMS hospitals and one of the state hospitals had inpatient rehabilitation units, and 106 GMS hospitals and one psychiatric hospital offered outpatient rehabilitative services.

#### **Hospital Occupancy Rates**

The most common measure of a hospital's capacity utilization is its occupancy rate, defined as the average proportion of occupied beds at the hospital. Bed counts are based on the number of beds set up and staffed on the last day of the hospital's fiscal year. The occupancy rate for all Wisconsin hospitals in 2000 was 56 percent (see Table 13, next page), similar to the 54 percent rate in 1999.

Occupancy rates among GMS hospitals varied widely. While the overall occupancy rate for GMS hospitals in 2000 was 54 percent, 14 hospitals had occupancy rates over 70 percent. At the other extreme, three GMS hospitals had occupancy rates of less than 10 percent (see Section IV: Individual Hospital Tables). One reason for the differences in occupancy rates is that hospitals routinely change the number of beds set up and staffed to reflect the census at the hospital. Some hospitals match beds set up and staffed to census, while others match bed counts to their approved bed capacity as it appears on their operating license.

The differences in bed counting methods make comparisons of occupancy rates problematic, and account for hospitals reporting occupancy rates of greater than 100 percent.

Sixty-one percent of all GMS hospitals (75 hospitals) had occupancy rates of less than 50 percent during 2000. Of these, 30 hospitals (24 percent) had occupancy rates of less than 25 percent.

Sixty-eight GMS hospitals reported providing long-term care services using Medicare-certified swing-beds. Swing beds are beds that may be used for both acute care and long-term care patients, depending on need. Only GMS hospitals located in rural areas with an average of less than 100 acute care beds qualify for this certification. These hospitals allocated 511 beds for swing-bed use and generated 50,335 swing-bed inpatient days.

		Beds Set				Average	Length of
		Up and		Inpatient	Occupancy	Census	Stay
Type	Hospitals	Staffed	Discharges	Days	Rate (%)	(patients)	(days)
GMS	124	13,000	580,229	2,555,023	54%	6,981	4.4
Psych	10	564	14,872	137,247	66	375	9.2
AODA	1	24	142	2,381	27	7	16.8
State	2	550	1,975	182,648	91	499	92.5
Rehab	2	74	810	15,911	59	43	19.6
TOTAL	139	14,212	598,028	2,893,210	56%	7,905	4.8

Table 13. Hospital Utilization, Wisconsin, FY 2000

Excludes data on newborns.

Source: 2000 Annual Survey of Hospitals, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

Among the 68 hospitals certified by Medicare to use swing beds (see Appendix 1: Glossary of Terms, page 489), 57 had acute-care occupancy rates of less than 50 percent. Rather than simply leaving swing beds empty, these hospitals elected to treat long-term care patients in unused acute-care beds. Swing-bed patient days are not included in a hospital's occupancy rate. Had occupancy been based on total hospital inpatient utilization, the occupancy rates of many small hospitals would have been higher.

# Outpatient Services, a Growing Component of Hospital Care

In addition to the basic medical-surgical and specialized services provided to inpatients, hospitals offer a great variety of outpatient services, including:

- outpatient or day surgery
- fertility testing/counseling
- alcoholism/chemical dependency and psychiatric outpatient services
- physical/rehabilitation therapy
- renal dialysis

- genetic counseling/screening
- geriatric clinics
- radiation therapy
- sports medicine
- emergency care

Overall, hospitals continue to expand the types of outpatient services they provide. See Table 19 for more detail.

Table 14. Outpatient Visits, Wisconsin Hospitals, FY 2000

	<b>F</b>	•
		Hospitals with
	Outpatient	Outpatient
Type	Visits	Visits
GMS	10,856,945	123
Psych	256,280	6
AODA	6,745	1
State	13,043	1
Rehab	16,118	2
TOTAL	11,149,131	133

All GMS hospitals, except Select Specialty Hospital, West Allis, provided outpatient care on a nonemergency basis; 121 provided emergency outpatient care. GMS hospitals reported that most of their outpatient visits were for nonemergency care. This held true for psychiatric hospitals and state-operated mental health institutes as well. No emergency outpatient visits were reported by the sole AODA hospital or by either of the rehabilitation hospitals.

Each of the 124 reporting GMS hospitals offered outpatient surgical services in 2000. These 124 GMS hospitals performed 350,376 outpatient surgeries, or 66 percent of total GMS hospital surgeries. By comparison, these GMS hospitals performed 184,215 inpatient surgeries (34 percent of all GMS hospital surgeries) in 2000.

#### GMS Hospitals Have Highest Average Staff-to-Patient Ratio

Wisconsin hospitals employed 74,959 fulltime equivalent (FTE) staff in 2000. This number includes both full and part-time personnel. Ninety-five percent of all hospital personnel worked for GMS hospitals in 2000 (similar to the 1999 proportion).

Table 15. FTEs and FTEs per Patient, Wisconsin Hospitals, FY 2000

		FTEs per
	FTEs	Patient
GMS	71,270	5.8
Psych	2,083	2.7
AODA	22	2.3
State	1,328	2.6
Rehab	256	4.7
TOTAL	74,959	5.5

Source: 2000 Annual Survey of Hospitals, Bureau of Health Information, Division of Health Care Financing, Department of Health and Family Services.

The overall average number of hospital staff FTEs per patient was 5.5 (see Table 15).

The staff-to-patient ratio for personnel classifications varies by hospital type (see Table 16, next page). For example, GMS hospitals had 142 licensed nurses per 100 patients, compared to 45 for psychiatric hospitals, 48 for the sole AODA hospital, 38 for state-operated mentalhealth institutes, and 73 for the rehabilitation hospitals.

Among GMS hospitals, the ratio of registered nurses to licensed practical nurses and ancillary nursing personnel was 2.1. Consistent with findings from prior years, smaller hospitals generally reported a lower ratio of registered nurses to licensed practical nurses and ancillary nursing personnel than did larger hospitals.

Smaller GMS hospitals generally had a larger proportion of staff not involved in direct patient care, such as administrators and medical records personnel, since basic administrative and record-keeping functions must be performed regardless of patient volume.

Very few physicians (1,434 FTEs) were actually employed directly by hospitals. Most physicians are in private or group practice and are granted privileges to admit patients to one or more hospitals. Hospitals report that 86 percent of the 16,159 physicians granted admitting privileges in Wisconsin hospitals were board certified (i.e., had passed an examination given by a medical specialty board and were certified by that board as a specialist). See Section III: Comparative Data, Tables 22-24, for more detail.

Table 16. FTEs per 100 Patients, by Occupational Categories, Wisconsin Hospitals, FY 2000

	GMS	Psych	AODA	State	Rehab
Administrators	13	8	42	13	26
Physicians	6	6	0	8	10
Residents	5	0	0	0	0
Licensed nurses	142	45	48	38	73
Other nursing personnel	66	51	47	90	59
Medical records	16	3	11	1	8
Pharmacy	14	2	0	2	0
Clinical lab	20	0	0	1	0
Radiology	23	0	0	0	0
Therapeutic services	19	16	0	13	148
Psychology/social work	6	24	0	16	19
Other	250	107	81	82	125
Total	577	265	229	263	468

# **SECTION III. Comparative Data**

The Department of Health and Family Services, Bureau of Health Information, uses volume groups and analysis areas to perform comparative analyses among hospitals.

Volume groups are constructed annually to enable comparisons among hospitals with similar numbers of patients. Volume groups are defined according to total hospital patient volume (discharges adjusted to include both inpatients and outpatients). GMS hospitals have been divided into seven volume groups ranging from the lowest (volume group 1) to the highest (volume group 7).

Volume group 1 includes up to 2,000 adjusted discharges, volume group 2 from 2,001 to 3,000, volume group 3 from 3,001 to 5,000, volume group 4 from 5,001 to 8,000, volume group 5 from 8,001 to 14,000, volume group 6 from 14,001 to 20,000 and volume group 7 20,001 or more. The specialty hospitals are all classified as volume group 8. Refer to Appendix 1, Glossary of Terms, for a definition of volume groups and to Appendix 5 for the volume group assigned to each hospital.

Note: The volume groups used in this report differ from the inpatient volume groups used in the *Health Care Data Report*. There are seven GMS volume groups used in the *Guide to Wisconsin Hospitals* versus six in the *Health Care Data Report*. Inpatient volume groups used in the *Health Care Data Report* are weighted by DRG, and based only on inpatient data. The *Guide's* volume groups, however, take into account outpatient utilization.

Analysis areas are based on groups of counties originally established as health planning districts for the federal and state governments. BHI modified the original seven analysis areas to create two additional subareas, totaling nine hospital market areas.

Analysis areas are used to compare hospitals within a particular geographic area. See Appendix 4 for a map that shows the analysis areas.

Tables 17 and 18 provide comparative data on inpatient services at GMS hospitals, by volume group and analysis area.

Tables 19 through 21 provide comparative data on selected ancillary and other services for all hospital types, and by volume group and analysis area for GMS hospitals.

Tables 22 and 23 list the number of medical staff by selected specialty for GMS hospitals, by volume group and analysis area. Table 24 lists the number of medical staff by selected specialty for the psychiatric, AODA, state-operated mental health, and rehabilitation facilities. Since physicians may practice in several areas, double counting may occur from one area to another. The notation "# Staff" includes both noncertified and board-certified staff.

**Note**: Definitions for terms used in the following tables are found in either the Glossary of Terms (Appendix 1), or the Instructions and Definitions sections of the *2000 Annual Survey of Hospitals* survey instrument (Appendix 3).

# Wisconsin Counties by Analysis Area

#### Analysis Area 1

Columbia

Dane

Dodge

Grant

Green

Iowa

Jefferson

Lafayette

Richland

Rock

Sauk

#### Analysis Area 2A

Kenosha

Ozaukee

Racine

Walworth

Washington

Waukesha

#### **Analysis Area 2B**

Milwaukee

#### **Analysis Area 3**

Calumet

Fond du Lac

Green Lake

Marquette

Outagamie

Waupaca

Waushara

Winnebago

#### **Analysis Area 4**

Brown

Door

Kewaunee

Manitowoc

Marinette

Menominee

Oconto

Shawano

Sheboygan

#### Analysis Area 5A

Barron

Chippewa

Clark

Dunn

Eau Claire

Pepin

Pierce

Polk

Rusk

St. Croix

#### **Analysis Area 5B**

Buffalo

Crawford

Jackson

La Crosse

Monroe

Trempealeau

Vernon

#### **Analysis Area 6**

Adams

Florence

Forest

Juneau

Langlade

Lincoln

Marathon

Oneida

Portage

**Taylor** 

Vilas

Wood

#### **Analysis Area 7**

Ashland

Bayfield

Burnett

Douglas

Iron

Price

Sawyer

Washburn

Table 17. GMS Hospitals Providing Inpatient Services, by Volume Group, Wisconsin, FY 2000

			Vo	olume (	Froup			
	Total	1	2	3	4	5	6	7
Hospitals	124	21	16	17	19	18	17	16
<u>Inpatient service</u>								
General medical-surgical:								
Adult medical-surgical, acute	121	19	16	17	19	18	16	16
Orthopedics	110	15	12	14	19	17	17	16
Rehabilitation & physical medicine	71	10	9	8	11	8	12	13
Hospice	57	8	10	7	10	8	6	8
Acute Long Term Care	11	2	1	1	1	1	1	4
Other acute care	8	1	1	0	1	1	2	2
Pediatrics	114	16	16	16	18	17	16	15
Obstetrics	103	8	11	17	19	18	15	15
Psychiatric	42	1	4	2	3	8	12	12
AODA	42	5	6	1	7	8	8	7
Intensive care:								
Medical-surgical ICU	98	7	12	13	17	17	17	15
Cardiac ICU	93	5	9	13	16	17	17	16
Pediatric ICU	41	0	4	5	5	9	8	10
Burn care	16	1	3	2	1	2	2	5
Mixed ICU	79	5	8	12	16	17	14	7
Step-down care	62	4	4	8	8	11	13	14
Neonatal Intensive/Intermediate	20	0	1	0	0	2	8	9
Other ICU	8	2	0	0	1	0	1	4
Other inpatient	13	2	3	3	2	1	1	1
Subacute care	17	3	3	2	2	2	3	2
Newborn nursery	103	8	11	17	19	18	15	15

Table 18. GMS Hospitals Providing Inpatient Services, by Analysis Area, Wisconsin, FY 2000

				A	nalys	is Are	ea			
	Total	1	2A	2B	3	4	5A	5B	6	7
Hospitals	124	23	15	12	11	13	19	11	13	7
<u>Inpatient service</u>										
General medical-surgical:										
Adult medical-surgical, acute	121	23	13	11	11	13	19	11	13	7
Orthopedics	110	21	12	11	11	10	17	11	11	6
Rehabilitation & physical medicine	71	16	6	9	8	7	10	5	5	5
Hospice	57	12	4	4	8	8	4	7	6	4
Acute Long Term Care	11	1	1	5	0	1	2	0	1	0
Other acute care	8	2	1	2	0	1	1	1	0	0
Pediatrics	114	23	12	9	11	12	17	11	13	6
Obstetrics	103	20	12	9	9	11	17	9	10	6
Psychiatric	42	10	5	6	4	3	5	3	5	1
AODA	42	8	6	3	4	2	6	7	4	2
Intensive care:										
Medical-surgical ICU	98	21	12	11	10	10	14	4	10	6
Cardiac ICU	93	18	12	10	10	10	14	4	10	5
Pediatric ICU	41	11	3	2	6	5	6	2	6	0
Burn care	16	3	0	3	1	0	3	1	5	0
Mixed ICU	79	15	12	3	10	10	13	3	9	4
Step-down care	62	11	12	10	5	6	7	5	5	1
Neonatal Intensive/Intermediate	20	2	3	5	2	1	3	2	2	0
Other ICU	8	3	0	3	1	0	1	0	0	0
Other inpatient	13	2	2	1	0	0	5	2	0	1
Subacute care	17	2	2	1	4	1	2	3	1	1
Newborn nursery	103	20	12	9	9	11	17	9	10	6

Table 19. Hospitals Providing Selected Ancillary and Other Services, by Hospital Type, Wisconsin, FY 2000

			Type			
	Total	GMS	Psych	AODA	Rehab	State
Hospitals	139	124	10	1	2	2
AIDS – specialized program for AIDS/ARC	12	12	0	0	0	0
Alcoholism/chemical dependency	46	39	6	1	0	0
Ambulance/transportation services:						
Nonemergency ground transfer	16	16	0	0	0	0
Nonemergency air transfer	3	3	0	0	0	0
Arthritis treatment center	19	18	0	0	1	0
Assisted living	10	10	0	0	0	0
Auxiliary	94	93	1	0	0	0
Birthing room/LDRP	102	102	0	0	0	0
Cardiac services:						
Angioplasty	27	27	0	0	0	0
Cardiac catheter laboratory	36	36	0	0	0	0
Cardiac rehabilitation program	107	107	0	0	0	0
Noninvasive cardiac assessment	103	102	0	0	1	0
Open-heart surgery	25	25	0	0	0	0
Case Management	95	88	4	0	2	1
Crisis Prevention	35	30	3	0	1	1
Complementary Medicine	31	30	1	0	0	0
Dialysis services:						
Hemodialysis	33	33	0	0	0	0
Peritoneal dialysis	44	44	0	0	0	0
Emergency/urgent care:						
Emergency department	120	120	0	0	0	0
Trauma center	58	58	0	0	0	0
Urgent care center	76	76	0	0	0	0
Ethics committee	121	114	3	0	2	2
Extracorporeal shock wave lithotripter	25	25	0	0	0	0
Fitness center	51	51	0	0	0	0
Food service:						
Meals on wheels	47	47	0	0	0	0
Nutrition programs	114	107	5	0	1	1
Genetic counseling/screening	12	12	0	0	0	0

Table 19. Hospitals Providing Selected Ancillary and Other Services, by Hospital Type, Wisconsin, FY 2000 (continued)

			Type			
	Total	GMS	Psych	AODA	Rehab	State
Hospitals	139	124	10	1	2	2
Geriatric services:						
Adult day care program	20	19	0	0	1	0
Alzheimer's diagnosis/assessment	31	27	2	0	1	1
Comprehensive geriatric assessment	42	36	4	0	1	1
Emergency response system	85	83	1	0	0	1
Geriatric acute care unit	44	41	3	0	0	0
Geriatric clinics	21	19	2	0	0	0
Respite care	62	61	0	0	1	0
Retirement housing	10	10	0	0	0	0
Senior membership program	31	31	0	0	0	0
Health promotion:						
Community health promotion	126	118	4	1	2	1
Patient education	130	120	5	1	2	2
Worksite health promotion	107	105	0	0	1	1
Home health service	31	31	0	0	0	0
Home hospice program	20	20	0	0	0	0
Mammography services:						
Diagnostic mammography	107	107	0	0	0	0
Mammography screening	107	107	0	0	0	0
Occupational health services	97	95	0	0	2	0
Occupational/physical & rehabilitation:						
Audiology	60	59	0	0	1	0
Occupational therapy	126	115	7	0	2	2
Physical therapy	125	121	1	0	2	1
Recreational therapy	67	56	7	0	2	2
Rehabilitation inpatient	90	87	0	0	2	1
Rehabilitation outpatient	109	106	1	0	2	0
Respiratory therapy	119	118	0	0	1	0
Speech pathology	98	93	1	0	2	2
Oncology services	83	83	0	0	0	0
Outpatient services:						
Within the hospital	132	122	6	1	2	1
On campus freestanding center	19	14	4	0	0	1
Freestanding center off campus	48	42	4	0	1	1

Table 19. Hospitals Providing Selected Ancillary and Other Services, by Hospital Type, Wisconsin, FY 2000 (continued)

			Type			
	Total	GMS	Psych	AODA	Rehab	State
Hospitals	139	124	10	1	2	2
Pain Management Program	75	73	1	0	0	1
Patient representative	96	89	3	0	2	2
Psychiatric services:						
Child/adolescent services	43	33	8	0	0	2
Consultation-liaison services	53	45	5	0	1	2
Education services	41	33	6	0	0	2
Emergency services	54	49	5	0	0	0
Geriatric services	52	42	8	0	1	1
Outpatient services	49	42	6	0	0	1
Partial hospitalization program	33	27	5	0	0	1
Radiation therapy	26	26	0	0	0	0
Radiology, diagnostic:						
CT scanner	109	109	0	0	0	0
Diagnostic radioisotope facility	72	72	0	0	0	0
Magnetic resonance imaging (MRI)	54	54	0	0	0	0
Positron emission tomography (PET)	4	4	0	0	0	0
SPECT	49	49	0	0	0	0
Ultrasound	101	101	0	0	0	0
Reproductive health:						
Fertility counseling	16	16	0	0	0	0
In vitro fertilization	6	6	0	0	0	0
Social work services	129	116	9	0	2	2
Sports medicine clinic/services	87	85	0	0	2	0
Surgery, ambulatory or outpatient	119	119	0	0	0	0
Transplant services:						
Bone marrow transplant	6	6	0	0	0	0
Heart/lung transplant	4	4	0	0	0	0
Kidney transplant	4	4	0	0	0	0
Tissue transplant	4	4	0	0	0	0
Women's health center/services	53	53	0	0	0	0

Table 20. GMS Hospitals Providing Selected Ancillary and Other Services, by Volume Group, Wisconsin, FY 2000

	Volume Group							
	Total	1	2	3	4	5	6	7
Hospitals	124	21	16	17	19	18	17	16
AIDS – specialized program for AIDS/ARC	12	0	0	0	2	0	2	8
Alcoholism/chemical dependency	39	1	3	1	5	10	10	9
Ambulance/transportation services:								
Nonemergency ground transfer	16	2	5	1	1	2	2	3
Nonemergency air transfer	3	0	0	0	0	0	2	1
Arthritis treatment center	18	0	0	1	0	2	7	8
Assisted living	10	1	1	2	4	1	0	1
Auxiliary	93	12	14	13	18	13	11	12
Birthing room/LDRP	102	8	11	17	18	18	15	15
Cardiac services:								
Angioplasty	27	0	0	0	1	0	12	14
Cardiac catheter laboratory	36	0	0	0	2	4	15	15
Cardiac rehabilitation program	107	13	15	13	18	16	16	16
Noninvasive cardiac assessment	102	11	11	13	17	18	17	15
Open-heart surgery	25	0	0	0	0	0	11	14
Case management	88	11	13	10	11	14	16	13
Crisis prevention	30	2	3	1	3	6	8	7
Complementary Medicine	30	1	1	3	5	6	9	5
Dialysis services:								
Hemodialysis	33	2	0	1	5	6	9	10
Peritoneal dialysis	44	4	1	2	4	10	10	13
Emergency/urgent care:								
Emergency department	120	18	16	17	19	18	17	15
Trauma center	58	5	6	5	8	8	12	14
Urgent care center	76	9	11	10	15	10	11	10
Ethics committee	114	15	15	15	18	18	17	16
Extracorporeal shock wave lithotripter	25	0	0	1	1	7	8	8
Fitness center	51	4	4	6	11	8	10	8
Food service:								
Meals on wheels	47	4	8	7	9	7	7	5
Nutrition programs	107	14	13	15	17	17	15	16
Genetic counseling/screening	12	0	0	0	0	2	5	5

Table 20. GMS Hospitals Providing Selected Ancillary and Other Services, by Volume Group, Wisconsin, FY 2000 (continued)

	Volume Group												
	Total	1	2	3	4	5	6	7					
Hospitals	124	21	16	17	19	18	17	16					
Geriatric services:													
Adult day care program	19	3	5	5	3	1	0	2					
Alzheimer's diagnosis/assessment	27	3	2	1	2	5	6	8					
Comprehensive geriatric assessment	36	5	3	4	3	5	7	9					
Emergency response system	83	8	9	12	17	14	13	10					
Geriatric acute care unit	41	4	6	1	7	7	8	8					
Geriatric clinics	19	0	3	0	4	1	5	6					
Respite care	61	15	11	12	10	7	1	5					
Retirement housing	10	2	3	0	3	1	1	0					
Senior membership program	31	1	1	0	3	6	11	9					
Health promotion:													
Community health promotion	118	18	16	17	19	18	16	14					
Patient education	120	20	16	16	19	18	16	15					
Worksite health promotion	105	15	14	16	16	18	13	13					
Home health service	31	3	6	3	8	5	1	5					
Home hospice program	20	0	3	4	5	3	2	3					
Mammography services:													
Diagnostic mammography	107	15	15	14	18	17	14	14					
Mammography screening	107	16	15	13	18	17	14	14					
Occupational health services	95	11	14	14	15	14	13	14					
Occupational/physical & rehabilitation:													
Audiology	59	9	5	7	10	6	12	10					
Occupational therapy	115	15	14	17	19	18	16	16					
Physical therapy	121	19	16	17	19	18	16	16					
Recreational therapy	56	7	5	4	6	6	14	14					
Rehabilitation inpatient	87	12	10	13	15	12	12	13					
Rehabilitation outpatient	106	14	14	14	18	15	16	15					
Respiratory therapy	118	17	14	17	19	18	17	16					
Speech pathology	93	13	8	10	16	17	16	13					
Oncology services	83	4	8	7	15	16	17	16					
Outpatient services:													
Within the hospital	122	19	16	17	19	18	17	16					
On campus freestanding center	14	0	1	1	1	2	6	3					
Freestanding center off campus	42	2	3	4	7	4	9	13					

Table 20. GMS Hospitals Providing Selected Ancillary and Other Services, by Volume Group, Wisconsin, FY 2000 (continued)

	Volume Group												
	Total	1	2	3	4	5	6	7					
Hospitals	124	21	16	17	19	18	17	16					
Pain Management Program	73	4	7	7	13	11	15	16					
Patient representative	89	16	13	7	12	14	14	13					
Psychiatric services:													
Child/adolescent services	33	2	1	0	2	6	11	11					
Consultation-liaison services	45	4	3	1	4	11	10	12					
Education services	33	2	1	0	2	6	12	10					
Emergency services	49	3	4	1	6	11	12	12					
Geriatric services	42	3	3	1	3	9	11	12					
Outpatient services	42	2	4	2	5	9	10	10					
Partial hospitalization program	27	1	1	1	1	3	10	10					
Radiation Therapy	26	0	0	0	1	3	11	11					
Radiology, diagnostic:													
CT scanner	109	12	14	17	18	18	17	13					
Diagnostic radioisotope facility	72	2	4	7	12	16	16	15					
Magnetic resonance imaging (MRI)	54	1	5	6	5	11	16	10					
Positron emission tomography (PET)	4	0	0	0	0	2	1	1					
SPECT	49	0	2	1	8	13	11	14					
Ultrasound	101	9	13	15	16	17	17	14					
Reproductive health:													
Fertility counseling	16	0	0	0	1	3	3	9					
In vitro fertilization	6	0	0	0	0	0	1	5					
Social work services	116	17	14	16	18	18	17	16					
Sports medicine clinic/services	85	7	13	11	16	12	15	11					
Surgery, ambulatory or outpatient	119	16	16	17	19	18	17	16					
Transplant services:													
Bone marrow transplant	6	0	0	0	0	0	1	5					
Heart/lung transplant	4	0	0	0	0	0	1	3					
Kidney transplant	4	0	0	0	0	0	1	3					
Tissue transplant	4	0	0	0	0	0	1	3					
Women's health center/services	53	2	4	4	7	14	11	11					

Table 21. GMS Hospitals Providing Selected Ancillary and Other Services, by Analysis Area, Wisconsin, FY 2000

	Analysis Area												
	Total	1	2A	2B	3	4	5A	5B	6	7			
Hospitals	124	23	15	12	11	13	19	11	13	7			
AIDS - specialized program for AIDS/ARC	12	3	0	6	0	1	0	1	1	0			
Alcoholism/chemical dependency	39	9	3	5	5	3	3	4	6	1			
Ambulance/transportation services:													
Non-emergency ground transfer	16	1	0	1	2	2	3	2	5	0			
Non-emergency air transfer	3	0	0	1	1	0	0	0	1	0			
Arthritis treatment center	18	5	1	7	2	0	0	1	2	0			
Assisted living	10	3	1	0	2	0	0	1	3	0			
Auxiliary	93	20	8	4	11	11	14	11	8	6			
Birthing room/LDRP	102	19	12	9	9	11	17	9	10	6			
Cardiac services:													
Angioplasty	27	4	3	9	5	1	1	2	2	0			
Cardiac catheter laboratory	36	6	4	10	5	5	2	2	2	0			
Cardiac rehabilitation program	107	20	10	9	10	12	17	10	13	6			
Non-invasive cardiac assessment	102	21	13	10	10	12	15	4	12	5			
Open-heart surgery	25	4	3	9	4	1	1	1	2	0			
Case management	88	15	13	12	9	10	13	6	6	4			
Crisis prevention	30	6	6	8	2	2	3	1	2	0			
Complementary Medicine	30	8	5	8	2	0	2	3	2	0			
Dialysis services:													
Hemodialysis	33	7	4	5	2	4	3	3	5	0			
Peritoneal dialysis	44	7	8	10	1	5	5	2	6	0			
Emergency/urgent care:													
Emergency department	120	23	13	11	11	12	19	11	13	7			
Trauma center	58	13	8	7	8	5	6	6	4	1			
Urgent care center	76	19	7	6	11	11	6	6	6	4			
Ethics committee	114	21	14	12	9	12	18	10	12	6			
Extracorporeal shock wave lithotripter	25	3	7	6	1	2	2	1	3	0			
Fitness center		11	6	5	4	4	10	4	6	1			
Food service:													
Meals on wheels	47	10	5	0	8	4	6	5	7	2			
Nutrition programs	107	19	13	12	9	11	16	9	13	5			
Genetic counseling/screening	12	3	1	5	1	1	1	0	0	0			

Table 21. GMS Hospitals Providing Selected Ancillary and Other Services, by Analysis Area, Wisconsin, FY 2000 (continued)

	Analysis Area												
	Total	1	2A	2B	3	4	5A	5B	6	7			
Hospitals	124	23	15	12	11	13	19	11	13	7			
Geriatric services:													
Adult day care program	19	5	2	0	1	1	3	2	4	1			
Alzheimer's diagnosis/assessment	27	8	4	5	2	1	4	1	2	0			
Comprehensive geriatric assessment	36	12	6	6	2	1	3	2	2	2			
Emergency response system	83	17	10	7	10	9	10	5	11	4			
Geriatric acute care unit	41	8	7	7	5	4	3	2	3	2			
Geriatric clinics	19	6	1	6	2	1	0	1	1	1			
Respite care	61	13	4	2	5	5	10	8	10	4			
Retirement housing	10	1	0	0	1	1	4	2	1	0			
Senior membership program	31	5	5	8	4	4	1	2	2	0			
Health promotion:													
Community health promotion	118	22	14	10	11	13	19	9	13	7			
Patient education	120	23	14	11	11	13	19	9	13	7			
Worksite health promotion	105	21	13	9	10	9	16	9	11	7			
Home health service	31	10	1	1	4	4	4	2	2	3			
Home hospice program	20	3	1	1	3	3	3	3	2	1			
Mammography services:													
Diagnostic mammography	107	23	12	9	11	13	16	5	11	7			
Mammography screening	107	23	11	9	11	13	16	6	11	7			
Occupational health services	95	18	9	9	8	10	15	9	12	5			
Occupational/physical & rehabilitation:													
Audiology	59	17	6	8	7	6	5	3	5	2			
Occupational therapy	115	23	13	11	10	13	15	11	13	6			
Physical therapy	121	23	13	11	11	13	19	11	13	7			
Recreational therapy	56	13	6	8	5	6	5	5	7	1			
Rehabilitation inpatient	87	19	11	10	9	8	8	9	10	3			
Rehabilitation outpatient	106	22	12	11	10	10	14	10	12	5			
Respiratory therapy	118	23	13	12	11	13	17	11	12	6			
Speech pathology	93	19	13	12	9	11	7	8	9	5			
Oncology services	83	19	9	11	9	8	10	4	8	5			
Outpatient services:													
Within the hospital	122	23	14	11	11	13	19	11	13	7			
On campus freestanding center	14	3	3	4	0	0	2	1	1	0			
Freestanding center off campus	42	12	4	8	1	7	3	1	6	0			
Pain Management Program	73	14	9	10	8	10	7	4	9	2			
Patient representative	89	15	9	9	8	11	15	8	9	5			

Table 21. GMS Hospitals Providing Selected Ancillary and Other Services, by Analysis Area, Wisconsin, FY 2000 (continued)

	Analysis Area												
	Total	1	2A	2B	3	4	5A	5B	6	7			
Hospitals	124	23	15	12	11	13	19	11	13	7			
Psychiatric services:													
Child/adolescent services	33	6	3	6	5	2	3	2	5	1			
Consultation-liaison services	45	8	6	10	5	2	5	3	5	1			
Education services	33	6	4	6	6	3	2	2	3	1			
Emergency services	49	9	5	6	7	4	6	4	6	2			
Geriatric services	42	9	5	7	6	3	4	2	5	1			
Outpatient services	42	9	3	7	7	3	5	3	4	1			
Partial hospitalization program	27	3	4	5	3	1	2	3	5	1			
Radiation therapy	26	3	3	7	4	3	2	0	4	0			
Radiology, diagnostic:													
CT scanner	109	23	13	10	11	11	17	7	11	6			
Diagnostic radioisotope facility	72	14	12	10	9	9	7	1	8	2			
Magnetic resonance imaging (MRI)	54	12	10	9	7	2	4	2	7	1			
Positive emission tomography (PET)	4	1	3	0	0	0	0	0	0	0			
SPECT	49	9	9	10	4	5	2	0	9	1			
Ultrasound	101	20	13	10	11	13	13	4	11	6			
Reproductive health:													
Fertility counseling	16	4	2	5	2	3	0	0	0	0			
In vitro fertilization	6	1	1	3	1	0	0	0	0	0			
Social work services	116	23	13	12	9	10	19	11	12	7			
Sports medicine clinic/services	85	15	9	9	9	7	13	7	11	5			
Surgery, ambulatory or outpatient	119	23	13	10	11	13	19	10	13	7			
Surgical services:													
Bone marrow transplant	6	1	0	4	0	0	0	0	1	0			
Heart/lung transplant	4	1	0	3	0	0	0	0	0	0			
Kidney transplant	4	1	0	3	0	0	0	0	0	0			
Tissue transplant	4	1	0	3	0	0	0	0	0	0			
Women's health center/services	53	10	10	8	7	5	5	2	5	1			

Table 22. GMS Hospital Medical Staff by Selected Specialty, by Volume Group, Wisconsin, FY 2000

	Tot	al	Volume Group 1			Group 2	Volume Group 3		
	# of	Board	# of	Board	# of	Board	# of	Board	
Specialty	Staff	Certified	Staff	Certified	Staff	Certified	Staff	Certified	
Total staff	15,740	13,598	647	534	360	313	435	383	
Medical specialty:									
General and family practice	2,286	1,982	117	87	116	97	147	130	
Internal medicine (general)	1,479	1,223	64	53	22	21	30	24	
Internal medicine subspecialties	2,697	2,449	176	158	26	26	21	20	
Pediatrics	1,092	955	29	23	3	3	7	7	
Pediatric subspecialties	233	208	2	1	0	0	1	1	
Surgical Specialty:									
General surgery	764	690	37	32	31	29	33	29	
Obstetrics/Gynecology	813	701	9	7	5	5	15	14	
All other surgical specialties	2,438	2,180	76	66	55	52	57	54	
Other Specialty:									
Anesthesiology	713	627	10	10	7	7	2	1	
Emergency medicine	705	563	29	24	21	14	37	21	
Pathology	436	411	16	15	17	17	17	17	
Radiology	912	884	57	49	29	29	45	43	
All other specialties	1,172	725	25	9	28	13	23	22	

Table 22. GMS Medical Staff by Selected Specialty, by Volume Group, Wisconsin, FY 2000 (continued)

	Volume Group 4 Volu			Group 5	Volume	Group 6	Volume Group 7		
	# of	Board	# of	Board	# of	Board	# of	Board	
Specialty	Staff	Certified	Staff	Certified	Staff	Certified	Staff	Certified	
Total staff	787	699	2,133	1,771	4,456	3,842	6,922	6,056	
Medical specialty:									
General and family practice	286	256	296	258	581	498	743	656	
Internal medicine (general)	69	52	258	211	372	296	664	566	
Internal medicine subspecialties	37	30	291	251	844	758	1,302	1,206	
Pediatrics	25	21	137	118	386	341	505	442	
Pediatric subspecialties	0	0	14	11	60	56	156	139	
Surgical Specialty:									
General surgery	55	50	97	88	166	150	345	312	
Obstetrics/Gynecology	33	31	115	94	205	179	431	371	
All other surgical specialties	122	117	379	312	771	699	978	880	
Other Specialty:									
Anesthesiology	23	20	94	78	199	169	378	342	
Emergency medicine	21	20	134	98	200	163	263	223	
Pathology	41	40	76	71	101	97	168	154	
Radiology	46	45	112	104	233	228	390	386	
All other specialties	29	17	130	77	338	208	599	379	

Table 23. GMS Hospital Medical Staff by Selected Specialty, by Analysis Area, Wisconsin, FY 2000

	To	otal	Analysis Area 1		Analysis	s Area 2A	Analysis	s Area 2B	Analys	is Area 3
	# of	Board	# of	Board	# of	Board	# of	Board	# of	Board
Specialty	Staff	Certified	Staff	Certified	Staff	Certified	Staff	Certified	Staff	Certified
Total staff	15,740	13,598	2,240	2,016	3,036	2,546	4,744	4,184	1,499	1,319
Medical specialty:										
General and family practice	2,286	1,982	412	366	391	335	408	324	293	267
Internal medicine (general)	1,479	1,223	198	182	254	202	462	366	122	101
Internal medicine subspecialties	2,697	2,449	335	313	551	467	1,056	982	241	229
Pediatrics	1,092	955	127	120	189	166	475	427	57	48
Pediatric subspecialties	233	208	61	56	43	32	78	77	17	16
Surgical Specialty:										
General surgery	764	690	95	86	107	96	198	182	58	53
Obstetrics/Gynecology	813	701	107	99	158	129	292	251	72	62
All other surgical specialties	2,438	2,180	331	303	570	481	697	650	259	233
Other Specialty:										
Anesthesiology	713	627	89	82	148	129	239	208	64	52
Emergency medicine	705	563	85	78	147	115	194	155	57	49
Pathology	436	411	61	57	95	88	133	126	27	27
Radiology	912	884	167	165	187	179	203	201	120	119
All other specialties	1,172	725	172	109	196	127	309	235	112	63

Table 23. GMS Hospital Medical Staff by Selected Specialty, by Analysis Area, Wisconsin, FY 2000 (continued)

	Analysi	s Area 4	Analysis Area 5A		Analysis	Area 5B	Analysi	is Area 6	Analysi	is Area 7
	# of	Board	# of	Board	# of	Board	# of	Board	# of	Board
Specialty	Staff	Certified	Staff	Certified	Staff	Certified	Staff	Certified	Staff	Certified
Total staff	1,683	1,340	782	707	608	506	972	833	176	147
Medical specialty:										
General and family practice	244	210	200	181	140	125	139	124	59	50
Internal medicine (general)	204	157	50	46	59	53	116	103	14	13
Internal medicine subspecialties	213	181	75	75	78	69	147	133	1	0
Pediatrics	135	104	34	27	27	27	46	35	2	1
Pediatric subspecialties	12	11	1	1	7	7	14	8	0	0
Surgical Specialty:										
General surgery	169	151	43	38	30	28	48	43	16	13
Obstetrics/Gynecology	93	76	33	32	16	14	39	35	3	3
All other surgical specialties	203	171	130	121	71	64	156	137	21	20
Other Specialty:										
Anesthesiology	64	58	39	37	17	17	50	42	3	2
Emergency medicine	101	68	22	16	19	14	56	50	24	18
Pathology	28	24	36	36	15	14	37	35	4	4
Radiology	61	58	70	63	41	40	54	51	9	8
All other specialties	156	71	49	34	88	34	70	37	20	15

Table 24. Specialty Hospital Medical Staff by Selected Specialty, Wisconsin, FY 2000

	Psych	iatric	AO	DA	Rel	hab	Sta	ite
	# of Staff	Board Certified						
Hospitals	10	0	1	1	/	2	2	)
Total staff	224	150	8	8	148	126	39	28
Medical specialty:								
General and family practice	14	10	7	7	15	13	2	1
Internal medicine (general)	10	7	0	0	13	9	4	4
Internal medicine subspecialties	4	4	0	0	54	51	0	0
Pediatrics	5	3	0	0	2	1	1	0
Pediatric subspecialties	0	0	0	0	2	2	0	0
Surgical Specialty:								
General surgery	0	0	0	0	4	4	0	0
Obstetrics/Gynecology	0	0	0	0	0	0	0	0
All other surgical specialties	0	0	0	0	28	24	0	0
Other Specialty:								
Anesthesiology	0	0	0	0	3	3	0	0
Emergency medicine	0	0	0	0	0	0	0	0
Pathology	0	0	0	0	0	0	0	0
Radiology	0	0	0	0	1	1	0	0
All other specialties	191	126	1	1	26	18	32	23

### **SECTION IV. How to Read the Tables**

## Statewide Averages and Comparison Group Tables

Tables 26 through 29 in Section V provide statewide averages for utilization and financial measures at GMS, psychiatric, and AODA hospitals. The measures listed are the same as those used on the individual hospital tables (Section VI). This allows comparisons of individual hospital statistics to statewide averages. For GMS hospitals, the summary tables provide data for FY 2000 and FY 1999. For psychiatric and AODA hospitals, the tables contain FY 2000 data for "all psychiatric hospitals" and "all AODA hospitals" as separate categories. Refer to Appendix 1 for the definition of the measures used in these tables.

Tables 30 through 33 present utilization and financial statistics for GMS hospitals by volume group and analysis area. These tables provide the

group averages that form the basis of the ratios listed in the individual hospital tables in Section VI.

### **Individual Hospital Tables**

Section VI consists of tables that profile each individual hospital. These tables are grouped by hospital type. Within each type, hospitals are listed in alphabetical order by city and by hospital name within city.

Each hospital table contains three pages of information. The first two pages list facility utilization and staffing information that has been drawn primarily from each hospital's completed 2000 Annual Survey of Hospitals. The third page contains financial data extracted from each hospital's FY 2000 Hospital Fiscal Survey.

Table 25. Hospitals Not Included in this Report

Action	Name of Hospital	City	FY 2000 Hospital Fiscal Survey?	2000 Annual Survey of Hospitals?
New facility, open partial year	Lifecare Hospitals of Milwaukee	Milwaukee	Partial-year data on paper survey (not in computer data set)	Partial-year data on paper survey (not in computer data set)
Facility Closure	Northwest General Hospital	Milwaukee	Partial-year data on paper survey (not in computer data set)	Partial-year data on paper survey (not in computer data set)
New facility, open partial year	Rogers Memorial Hospital	Milwaukee	Partial-year data on paper survey (not in computer data set)	Partial-year data on paper survey (not in computer data set)

**Note:** In 1999, Sacred Heart Hospital (Tomahawk) and Saint Mary's Hospital (Rhinelander) reported as one entity, Sacred Heart/St. Mary's Hospitals, Inc. In 2000, the two hospitals began reporting as two separate entities.

## **Special Notes on the Hospital Tables**

If the hospital did not provide a given service, or if the calculation of ratios is not arithmetically possible, a dash (-) has been entered in the tables. **Zeros** have been used to record service counts and percents that are actually zero. The tables list a calculated variable as "N/A" if missing data made it impossible to compute the calculated variable.

A comparative ratio is calculated by dividing the individual hospital's statistic by the comparison group average. If the hospital's statistic is greater than the comparison group average, the ratio will be greater than 1.00; if it is equal, the ratio will be 1.00; if it is less than the comparison group average, the ratio will be less than 1.00. The tables list "#" if the ratio computed would have been a negative number.

For example, if the total occupancy rate for a facility is 63.4 percent and the GMS hospital average is 54.5 percent, the ratio would be 1.17. This means the total occupancy rate at the facility is 17 percent greater than the average for all GMS hospitals.

## First Page of the Hospital Tables

**The Header:** The top of the first page of each hospital table identifies basic facility information including the following: name and address of the hospital, hospital type, type of control (i.e., proprietary, religious organization, municipal, other nonprofit), hospital reporting period, and the applicable county, analysis area, and volume group.

Selected Utilization Statistics: These columns consist of selected utilization and operational statistics. These data include: measures of occupancy, average census, and average length of stay by selected service area;

the volume of inpatient and outpatient surgeries; the volume of outpatient visits (nonemergency and emergency); the number of full-time equivalent staff in selected categories of hospital personnel; and the number of full-time equivalent personnel per 100 daily patient adjusted census. Adjusted census is a hospital's average daily census plus an outpatient equivalent of patient days based on total gross outpatient revenue.

**Utilization for Total Hospital:** At the bottom of the first page are descriptive data indicating the following:

- Number of beds set up and staffed;
- Number of patients discharged;
- Total inpatient days;
- Existence of contracts with prepaid health plans;
- Utilization of Medicare-certified swing beds (GMS hospitals only); and
- Number of bassinets and utilization data for newborns (GMS hospitals only).

**NOTE**: Definitions of terms used in the utilization section of the tables appear in the Glossary (Appendix 1).

## **Second Page of the Hospital Tables**

Inpatient Service Areas: The top of the second page of each hospital table presents detailed information on inpatient services provided at that hospital. Broad service categories, such as general medical-surgical and ICU/CCU, are further categorized into component units. For example, general medical-surgical is subdivided into adult medical-surgical, orthopedic, rehabilitation and physical medicine, hospice, long-term acute care and other acute. Within each service category, the following information is provided:

- Level of service, which describes how the service is provided (e.g., distinct unit, by contract);
- Number of beds set up and staffed as of the last day of the hospital's fiscal year;
- Number of discharges and transfers of patients treated;
- Number of inpatient days of care;
- Occupancy rate;
- Average census, number of patients; and
- Average length of stay in days.

The categories "other acute," "other intensive care," and "other" include specialized programs that do not fit into the survey's major categories.

Examples include eating disorder units, longterm respiratory units, adolescent treatment facilities, and non-ICU beds with monitoring equipment.

**Note:** The "Inpatient Service Area" columns do not include a line for totals. This is because the numbers are **only** to be used across rows for calculations within a specific service area. Total hospital figures are available on the first page of each hospital's table.

Personnel on Hospital Payroll as of September 30, 2000: The bottom half of the second page lists the actual number of all full-and part-time hourly and salaried personnel on a hospital's payroll as of September 30, 2000. It excludes nursing home staff and staff who do not provide direct hospital services.

The table also indicates the number of full-time equivalent (FTE) staff in each personnel category. FTEs are calculated by adding the number of full-time staff in a hospital to the figure obtained by dividing the total number of part-time hours worked per week by the length of the individual hospital's work week (usually 35-40 hours).

## Third Page of the Hospital Tables

#### **Summary Data from Financial**

**Statements:** The section at the top of the third page provides summary income statement (revenue and expenses) and balance sheet information (assets, liabilities, and fund balances) for each hospital's 2000 fiscal year. The income statement provides an overview of a hospital's profitability and the extent to which the facility is funded by sources other than patient revenue (income from unrestricted gifts, donations, endowments, and investments).

**Selected Financial Statistics:** The bulk of the third page contains a set of 32 financial statistics grouped into six major analytical categories:

- Gross revenue as a percent of total gross patient revenue;
- Deductions from revenue as a percent of total gross patient revenue;
- Other revenue as a percent of total revenue and net gains or losses as a percent of net income:
- Expenses as a percent of total expenses;
- Fiscal statistics; and
- Net revenue statistics.

# Special Financial Information for Combination Facilities

Some hospitals operate in combination with a nursing home. A special notation of this status may be printed on the hospital's table if it had an impact on the fiscal data. The following modifications in data may have occurred at combination facilities:

- If a hospital is jointly operated in connection with a nursing home, home health agency, or other organization, and the asset, liability, and fund balance data are not available from the hospital's final audited financial statements for the hospital unit alone, the hospital used data from its most recent *Medicare Cost Report* to derive the required data for the hospital unit for the following:
  - net patient accounts receivable;
  - property, plant and equipment; and
  - ♦ long-term debt.
- If the information is combined on both the hospital financial statement and on the *Medicare Cost Report*, the hospital reported these data based upon the total facility.
- If the assets and funds under the following relate directly to the hospital unit, a hospital reported these data for the hospital unit only; otherwise a hospital reported these data based on the total facility:
  - other unrestricted assets: and
  - specific purpose funds.
- If the hospital unit data could not be separated from the total facility data for the following categories, then a hospital reported these data based on the total facility:
  - current cash and short-term investments;
  - ♦ inter-corporate account(s);
  - other current assets;
  - long-term investments (at lower of cost or market);
  - current liabilities:
  - other noncurrent liabilities;
  - unrestricted fund balances;
  - plant replacement and expansion funds;
     and
  - endowment funds.

To find what combination of data was used for a particular hospital, a copy of the individual hospital's survey form can be obtained.

## Differences in Tables by Type of Hospital

#### **General Medical-Surgical Hospital Tables.**

The columns of data on the first and third pages of individual hospital tables for GMS hospitals compare a hospital's statistics to data for selected comparison groups. The numbers that appear in these columns indicate both the absolute figures and the ratios of the individual hospital's statistics to the averages for each comparison group. In addition, each hospital's data are compared to its 1999 fiscal year data in terms of absolute amounts and a ratio.

**Specialty Hospital Tables.** The first page of the tables for psychiatric, AODA, and state-operated mental health facilities differs from the first page of the GMS hospital tables in the following ways:

- The occupancy rates, average census, and average length of stay under the selected utilization statistics section are calculated only for psychiatric and AODA services;
- The staffing section includes psychologists and social workers instead of ancillary nursing personnel;
- Except for the state-operated mental health institutes, each hospital's data are compared only to data from similar hospitals (not to analysis areas or volume groups). The stateoperated mental health institutes are compared only to data from their previous fiscal year.
- On the bottom of the first page, there are no data on swing-bed usage and newborn nursery because these services are not offered in specialty hospitals.

The first page of the rehabilitation hospital tables differs from the first page of the GMS hospital tables in the following ways:

- The occupancy rates, average census, and average length of stay are calculated only for rehabilitation and physical medicine;
- The staffing section includes physical and occupational therapists instead of ancillary nursing personnel;
- The hospital's data are compared only to data from the previous fiscal year.

For all specialty hospitals, the second page of each hospital table is identical to that used for GMS hospitals.

The third page includes the same kind of financial data as for GMS hospitals; however, comparisons of the data are made only to data from similar hospitals for the psychiatric and AODA facilities (not to analysis areas or volume groups) and data from the previous fiscal year. The third page of each of the state-operated mental health institutes and the rehabilitation hospitals compares data only from the previous fiscal year.

### SECTION V. Statewide Averages for Selected Measures of Utilization and Finance

**General Medical-Surgical (GMS) Hospitals** 

**Tables 26 - 27** 

### Psychiatric and Alcohol and Other Drug Abuse (AODA) Hospitals

**Tables 28 – 29** 

Table 26. GMS Hospital Averages for Selected Utilization Statistics, Wisconsin, FY 2000 and 1999

	2000	1999	Ratio
Occupancy Rate (%)			
Adult medical-surgical	55.3	53.3	1.04
Obstetrics	39.7	38.9	1.02
Pediatrics	35.6	43.1	0.83
Total hospital	53.7	52.5	1.03
Average Census (Patients)			
Adult medical-surgical	30.8	31.0	0.99
Obstetrics	4.0	4.0	1.00
Pediatrics	1.4	2.0	0.70
Total hospital	56.3	56.0	1.01
Average Length of Stay (Days)			
Adult medical-surgical	4.0	4.0	1.00
Obstetrics	2.4	2.4	1.00
Pediatrics	2.8	3.3	0.85
Total hospital	4.4	4.4	1.00
Surgical Operations			
Inpatient	1,486	1,462	1.02
Outpatient	2,826	2,707	1.04
Inpatient as % of all surgeries	34.5	35.0	0.98
Outpatient Visits			
Nonemergency visits	73,476	72,635	1.01
Emergency visits	14,080	14,360	0.98
Full Time Equivalents (FTEs)			
Administrators	13	12	1.08
Nurses, licensed	154	155	0.99
Ancillary nursing personnel	53	51	1.04
All other personnel	355	348	1.02
Total FTEs	575	567	1.01
FTEs Per 100 Patient Census (Adjusted)			
Administrators	13	13	1.00
Nurses, licensed	154	157	0.98
Ancillary nursing personnel	53	52	1.02
All other personnel	357	354	1.01
Total FTEs	577	576	1.00

Table 27. GMS Hospital Averages for Selected Financial Statistics, Wisconsin, FY 2000 and 1999

	2000	1999	Ratio
Gross Rev as % of Total Gross Patient Revenue			
Medicare	42.3	42.4	1.00
Medical Assistance	7.5	7.3	1.03
Commercial	44.6	43.9	1.02
All other	5.5	6.4	0.86
Deductions as % of Total Gross Patient Revenue			
Medicare	21.7	19.8	1.10
Medical Assistance	4.4	3.9	1.13
Commercial	9.5	9.6	0.99
Charity care	1.2	1.2	1.00
All other	1.1	1.2	0.92
Total deductions	38.0	35.7	1.06
Other Revenue and Net Gains or Losses			
Other revenue as % of total revenue	4.3	4.5	0.96
Net gains/losses as % of net income	15.9	26.7	0.60
Expenses as % of Total Expenses			
Salary/fringe benefits	49.3	49.2	1.00
Supplies and services	38.4	38.6	0.99
Capital component	9.4	9.4	1.00
Bad debt	2.9	2.8	1.04
Fiscal Statistics			
Operating margin (%)	4.8	4.3	1.12
Total hospital profit margin (%)	5.6	5.8	0.97
Return on equity (%)	9.0	8.9	1.01
Current ratio	2.5	2.3	1.09
Days in net patient accounts receivable	70.8	68.2	1.04
Average payment period	53.3	57.4	0.93
Equity financing (%)	54.7	57.0	1.96
Long-term debt to equity ratio	0.5	0.5	1.00
Times interest earned	4.2	4.2	1.00
Total asset turnover	0.9	0.9	1.00
Average age of plant (years)	9.1	9.4	0.97
Increase (decrease) total net patient rev (%)	7.5	7.7	0.96
Outpatient gross rev (% of total gross pt rev)	42.4	42.0	1.01
Patient Statistics			
Inpatient net revenue per discharge	\$6,997	\$6,790	1.03
Inpatient net revenue per day	\$1,536	\$1,480	1.04
Outpatient net revenue per visit	\$282	\$259	1.09

Table 28. Averages for Selected Utilization Statistics at **Psychiatric** and **AODA** Hospitals, Wisconsin, FY 2000

	Psychiatric	AODA
Occupancy Rate (%)		
Psychiatric	67.7	-
Alcoholism/Chemical dependency	41.6	27.1
Total hospital	66.5	27.1
Average Census (Patients)		
Psychiatric	36	0
Alcoholism/Chemical dependency	1	7
Total hospital	37	7
Average Length of Stay (Days)		
Psychiatric	10.0	-
Alcoholism/Chemical dependency	2.7	16.8
Total hospital	9.2	16.8
Outpatient Visits		
Nonemergency visits	23,769	6,745
Emergency visits	1,859	0
Full Time Equivalents (FTEs)		
Administrators	6	4
Nurses, licensed	40	5
Psychologists	4	0
Social Workers	15	0
All other personnel	143	13
Total FTEs	208	22
FTEs Per 100 Patient Census (Adjusted)		
Administrators	8	42
Nurses, licensed	51	48
Psychologists	5	0
Social Workers	19	0
All other personnel	182	138
Total FTEs	265	229

Table 29. Averages for Selected Financial Statistics at **Psychiatric** and **AODA** Hospitals, Wisconsin, FY 2000

	Psychiatric	AODA
Gross Rev as % of Total Gross Patient Revenue		
Medicare	15.2	< 0.05
Medical Assistance	13.7	29.1
Commercial	34.0	68.6
All other	37.1	2.3
Deductions as % of Total Gross Patient Revenue		
Medicare	7.1	< 0.05
Medical Assistance	5.4	14.2
Commercial	10.9	0.3
Charity care	7.1	0.2
All other	1.1	< 0.05
Total deductions	31.4	14.6
Other Revenue and Net Gains or Losses		
Other revenue as % of total revenue	33.3	< 0.05
Net gains/losses as % of net income	39.8	< 0.05
Expenses as % of Total Expenses		
Salary/fringe benefits	50.1	63.5
Supplies and services	45.2	17.6
Capital component	3.3	14.8
Bad debt	1.5	4.1
Fiscal Statistics		
Operating margin (%)	0.5	8.4
Total hospital profit margin (%)	0.8	8.4
Return on equity (%)	5.5	36.8
Current ratio	2.3	5.3
Days in net patient accounts receivable	31.0	129.1
Average payment period	22.6	20.8
Equity financing (%)	49.1	81.3
Long-term debt to equity ratio	0.6	< 0.05
Times interest earned	2.3	N/A
Total asset turnover	3.2	3.6
Average age of plant (years)	6.6	17.8
Increase (decrease) total net patient rev (%)	(4.0)	22.5
Outpatient gross rev (% of total gross pt rev)	43.8	31.0
Patient Statistics		
Inpatient net revenue per discharge	\$4,601	\$8,864
Inpatient net revenue per day	\$476	\$529
Outpatient net revenue per visit	\$256	\$61

### **SECTION V. continued**

Group Averages for Selected Measures of Utilization - GMS Hospitals

**Tables 30 - 31** 

**Group Averages for Selected Measures of Finance - GMS Hospitals** 

**Tables 32 - 33** 

Guide to Wisconsin Hospitals 51

Table 30. GMS Hospital Averages for Selected Utilization Statistics, by Volume Group, Wisconsin, FY 2000

			Volu	me Group			
	1	2	3	4	5	6	7
Occupancy Rate (%)							
Adult medical-surgical	19.5	30.2	33.3	39.1	51.6	65.8	68.5
Obstetrics	6.6	15.0	21.9	24.2	34.0	38.0	57.7
Pediatrics	11.7	6.1	13.4	9.7	19.8	48.2	40.0
Total hospital	26.1	30.4	31.3	36.2	48.5	58.1	64.2
Average Census (Patients)							
Adult medical-surgical	3	7	9	17	29	51	112
Obstetrics	< 0.05	< 0.05	1	2	5	6	15
Pediatrics	< 0.05	< 0.05	< 0.05	< 0.05	< 0.05	5	5
Total hospital	6	10	12	22	48	100	220
Average Length of Stay (Days)							
Adult medical-surgical	3.3	3.3	3.6	3.7	3.7	4.1	4.2
Obstetrics	1.9	2.1	2.2	2.3	2.4	2.3	2.4
Pediatrics	1.7	1.8	1.9	2.1	2.5	2.9	2.9
Total hospital	4.3	3.2	3.4	3.5	3.9	4.3	4.9
Surgical Operations							
Inpatient	37	175	267	642	1,342	2,781	5,779
Outpatient	205	730	877	1,935	3,215	5,649	8,051
Inpatient as % of all surgeries	15.3	19.4	23.3	24.9	29.4	33.0	41.8
Outpatient Visits							
Nonemergency visits	14,361	21,427	26,317	45,162	68,076	142,850	219,204
Emergency visits	2,260	5,726	5,962	10,768	17,183	25,109	35,298
Full-Time Equivalents (FTEs)							
Administrators	2	3	4	9	16	31	29
Nurses, licensed	18	35	45	83	142	260	550
Ancillary nursing personnel	6	10	13	24	39	89	212
All other personnel	43	80	104	204	335	638	1,209
Total FTEs	69	128	166	319	532	1,018	2,001
FTEs per 100 Patient Census (Adjusted)							
Administrators	20	13	13	16	16	17	9
Nurses, licensed	144	170	156	155	142	144	163
Ancillary nursing personnel	46	50	44	44	39	49	63
All other personnel	358	383	362	381	336	354	359
Total FTEs	568	616	575	596	534	564	594

Table 31. GMS Hospital Averages for Selected Utilization Statistics, by Analysis Area, Wisconsin, FY 2000

				Analysi	is Area				
	1	2A	<b>2B</b>	3	4	5A	5B	6	7
Occupancy Rate (%)									
Adult medical-surgical	54.1	59.3	73.4	55.9	46.6	40.4	54.0	49.8	27.3
Obstetrics	39.8	42.4	50.9	41.9	33.1	26.1	32.0	38.4	17.1
Pediatrics	50.4	21.2	45.4	28.0	20.3	9.9	27.2	40.2	9.5
Total hospital	53.9	57.7	66.3	52.5	43.0	39.3	47.3	51.6	25.4
Average Census (Patients)									
Adult medical-surgical	31	33	90	25	28	14	17	28	11
Obstetrics	4	5	12	4	4	2	2	3	1
Pediatrics	2	1	6	< 0.5	1	< 0.5	1	1	< 0.5
Total hospital	54	62	182	48	47	22	30	51	12
Average Length of Stay (Days)									
Adult medical-surgical	3.7	3.9	4.9	3.8	3.7	3.3	3.6	4.0	3.6
Obstetrics	2.0	2.4	2.7	2.4	2.2	2.2	2.3	2.5	2.2
Pediatrics	2.8	1.9	3.0	2.4	2.7	2.0	2.9	2.8	2.0
Total hospital	4.1	4.4	5.3	4.0	4.0	3.7	3.9	4.3	3.3
Surgical Operations									
Inpatient	1,762	1,585	3,762	1,469	1,540	548	680	1,459	244
Outpatient	3,423	3,681	5,383	4,405	3,007	1,127	1,286	1,804	754
Inpatient as % of all surgeries	34.0	30.1	41.1	25.0	33.9	32.7	34.6	44.7	24.4
Outpatient Visits									
Nonemergency visits	97,081	92,720	182,575	56,117	75,089	31,491	29,000	50,212	18,986
Emergency visits	12,928	18,679	34,593	13,733	15,936	6,465	7,214	11,682	5,862
Full-Time Equivalents (FTEs)									
Administrators	10	15	38	18	9	8	6	12	3
Nurses, licensed	165	171	390	134	165	67	98	134	43
Ancillary nursing personnel	44	57	160	33	53	24	39	58	11
All other personnel	426	380	860	275	375	144	261	317	86
Total FTEs	645	623	1,448	460	601	243	402	522	143
FTEs per 100 Patient Census (Adjusted)									
Administrators	10	12	14	17	9	18	12	14	12
Nurses, licensed	174	140	142	134	172	152	198	155	160
Ancillary nursing personnel	47	47	59	33	55	53	78	67	40
All other personnel	450	311	314	274	392	325	530	367	321
Total FTEs	681	511	528	458	628	548	818	604	532

Guide to Wisconsin Hospitals 53

Table 32. GMS Hospital Averages for Selected Financial Statistics, by Volume Group, Wisconsin, FY 2000

			Volum	e Group			
	1	2	3	4	5	6	7
Gross Rev as % of Total Gross Patient Rev							
Medicare	53.9	50.5	43.3	45.2	42.3	41.2	41.7
Medical Assistance	10.1	5.9	5.8	5.5	6.1	8.1	7.9
Commercial	30.2	37.3	45.3	43.2	46.8	46.2	44.3
All other	5.8	6.3	5.6	6.1	4.9	4.5	6.1
Deductions as % of Total Gross Patient Rev							
Medicare	26.5	24.2	20.9	22.1	21.2	22.6	21.2
Medical Assistance	4.2	3.0	3.4	3.3	3.3	4.7	4.8
Commercial	5.2	4.1	6.1	5.1	8.5	11.4	10.1
Charity care	1.1	0.6	0.7	0.8	1.0	1.0	1.5
All other	0.8	0.7	0.4	0.5	1.0	0.8	1.4
Total deductions	37.3	32.5	31.5	31.8	34.9	40.6	38.9
Other Revenue and Net Gains or Losses							
Other revenue as % of total revenue	2.9	5.1	3.8	3.6	4.3	3.9	4.7
Net gains/losses as % of net income	(19.1)	88.6	35.5	5.9	(12.7)	16.3	21.3
Expenses as % of Total Expenses							
Salary/fringe benefits	51.4	53.6	50.2	54.7	53.1	51.1	46.3
Supplies and services	35.9	32.6	37.6	32.2	34.0	36.7	41.6
Capital component	9.7	9.1	8.8	9.4	9.7	9.4	9.4
Bad debt	3.0	4.7	3.4	3.6	3.2	2.8	2.7
Fiscal Statistics							
Operating margin (%)	(5.5)	0.2	4.8	5.7	6.5	6.5	3.9
Total hospital profit margin (%)	(4.6)	2.1	7.3	6.0	5.8	7.7	4.9
Return on equity (%)	(9.3)	3.6	10.1	8.8	9.1	10.5	8.8
Current ratio	2.3	2.4	3.5	2.8	2.4	2.5	2.4
Days in net patient accounts receivable	64.6	77.7	66.1	67.4	67.5	83.3	66.2
Average payment period	68.4	61.6	56.0	54.9	58.0	53.9	50.4

Table 32. GMS Hospital Averages for Selected Financial Statistics, by Volume Group, Wisconsin, FY 2000 (continued)

			Volum	e Group			
	1	2	3	4	5	6	7
Equity financing (%)	48.0	49.8	56.8	55.8	58.5	59.0	51.5
Long-term debt to equity ratio	0.7	0.7	0.5	0.4	0.3	0.5	0.6
Times interest earned	(0.9)	2.0	5.8	4.7	4.7	5.9	3.6
Total asset turnover	1.0	0.8	0.8	0.8	0.9	0.8	0.9
Average age of plant (years)	9.4	9.8	9.7	8.6	9.2	9.5	8.8
Increase (decrease) total net patient rev (%)	(1.6)	8.5	7.8	13.7	12.8	3.4	8.4
Outpatient gross rev (% of total gross pt rev)	46.0	56.4	58.3	58.4	50.9	44.8	35.2
Patient Statistics							
Inpatient net revenue per discharge	\$6,672	\$4,616	\$4,637	\$4,878	\$4,999	\$6,514	\$8,648
Inpatient net revenue per day	\$1,410	\$1,311	\$1,302	\$1,340	\$1,265	\$1,472	\$1,688
Outpatient net rev per visit	\$173	\$204	\$258	\$293	\$302	\$266	\$303

Guide to Wisconsin Hospitals 55

Table 33. GMS Hospital Averages for Selected Financial Statistics, by Analysis Area, Wisconsin, FY 2000

	Analysis Area									
	1	2A	2B	3	4	5A	5B	6	7	
Gross Rev as % of Total Gross Patient Rev										
Medicare	39.2	41.6	41.5	43.1	42.3	45.2	44.9	48.9	51.6	
Medical Assistance	5.6	5.2	11.6	4.4	4.6	6.0	5.3	6.2	9.6	
Commercial	49.4	48.7	41.4	48.2	47.9	42.1	39.8	40.5	30.0	
All other	5.8	4.5	5.5	4.3	5.2	6.8	10.0	4.5	8.9	
Deductions as % of Total Gross Patient Rev										
Medicare	17.7	23.7	24.2	19.0	20.2	20.9	20.6	21.8	21.8	
Medical Assistance	3.3	2.9	6.9	2.4	2.9	3.5	3.1	3.3	4.8	
Commercial	9.8	12.2	12.0	8.4	6.1	5.4	7.0	3.3	2.7	
Charity care	1.2	0.8	1.6	0.7	1.2	0.8	0.7	1.3	1.0	
All other	1.2	0.7	1.4	0.4	0.7	1.3	2.2	0.3	0.8	
Total deductions	33.2	40.3	46.2	31.0	31.1	31.8	33.5	29.9	31.1	
Other Revenue and Net Gains or Losses										
Other revenue as % of total revenue	5.3	3.6	5.1	2.8	3.3	3.6	5.1	3.9	2.0	
Net gains/losses as % of net income	19.5	6.1	14.4	28.4	12.1	11.3	33.5	23.0	35.9	
Expenses as % of Total Expenses										
Salary/fringe benefits	53.2	49.2	41.8	51.8	56.5	52.5	55.2	50.6	55.3	
Supplies and services	34.6	37.7	45.8	35.8	31.4	36.0	33.3	37.0	29.4	
Capital component	9.6	10.1	9.2	10.0	9.1	8.3	7.8	10.2	8.9	
Bad debt	2.5	3.0	3.2	2.3	3.0	3.3	3.7	2.2	6.3	
Fiscal Statistics										
Operating margin (%)	3.0	8.3	3.9	5.2	4.4	8.5	3.0	5.4	1.0	
Total hospital profit margin (%)	3.6	8.8	4.5	7.1	5.0	9.5	4.4	6.8	1.6	
Return on equity (%)	6.0	15.9	7.5	12.1	6.8	12.3	7.6	9.3	3.7	
Current ratio	2.6	2.4	2.5	2.5	2.7	2.7	2.7	1.9	1.8	
Days in net patient accounts receivable	75.9	71.7	65.7	68.4	69.8	76.5	98.6	59.1	84.2	
Average payment period	56.1	59.1	48.3	43.5	49.3	50.9	67.5	59.5	79.1	

Table 33. GMS Hospital Averages for Selected Financial Statistics, by Analysis Area, Wisconsin, FY 2000 (continued)

	Analysis Area								
	1	<b>2A</b>	2B	3	4	5 <b>A</b>	5B	6	7
Equity financing (%)	48.7	46.3	56.5	57.7	58.5	66.6	58.2	60.3	41.4
Long-term debt to equity ratio	0.8	0.5	0.5	0.6	0.4	0.3	0.3	0.5	0.9
Times interest earned	2.6	6.6	3.4	5.7	4.2	9.8	5.3	5.1	1.8
Total asset turnover	0.8	0.8	0.9	1.0	0.8	0.9	1.0	0.8	0.9
Average age of plant (years)	8.4	8.4	9.5	8.4	9.6	9.4	12.0	9.3	8.6
Increase (decrease) total net patient rev (%)	7.6	9.0	7.1	6.1	7.1	9.1	9.4	8.8	4.9
Outpatient gross rev (% of total gross pt rev)	41.7	49.6	34.8	53.3	50.7	49.7	40.8	39.1	55.2
Patient Statistics									
Inpatient net revenue per discharge	\$7,360	\$5,548	\$9,242	\$5,706	\$5,977	\$5,251	\$6,384	\$6,591	\$4,405
Inpatient net revenue per day	\$1,599	\$1,272	\$1,710	\$1,391	\$1,449	\$1,358	\$1,619	\$1,529	\$1,268
Outpatient net rev per visit	\$211	\$303	\$287	\$395	\$293	\$270	\$350	\$305	\$242